



# **FELRA and UFCW Pension Fund**

## **Master Consulting Services Report**

**Period Ended  
December 31, 2019**

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# Market Discussion Points

4Q | 2019



## Financial Market Performance

Periods Ending December 31, 2019

| Strategy            | Sector            | Index                              | QTR  | YTD  | 2018  | 2017 | 2016 | 2015  | 2014  | 1-Yr | 3-Yr | 5-Yr | 10-Yr | 20-Yr |
|---------------------|-------------------|------------------------------------|------|------|-------|------|------|-------|-------|------|------|------|-------|-------|
| Stocks              | US Large Cap      | S&P 500                            | 9.1  | 31.5 | -4.4  | 21.8 | 12.0 | 1.4   | 13.7  | 31.5 | 15.3 | 11.7 | 13.6  | 6.1   |
|                     | US Small Cap      | Russell 2000                       | 9.9  | 25.5 | -11.0 | 14.7 | 21.3 | -4.4  | 4.9   | 25.5 | 8.6  | 8.2  | 11.8  | 7.6   |
|                     | All Country       | MSCI All Country World (net)       | 9.0  | 26.6 | -9.4  | 24.0 | 7.9  | -2.4  | 4.2   | 26.6 | 12.4 | 8.4  | 8.8   | -     |
|                     | Non-US Developed  | MSCI EAFE (net)                    | 8.2  | 22.0 | -13.8 | 25.0 | 1.0  | -0.8  | -4.9  | 22.0 | 9.6  | 5.7  | 5.5   | 3.3   |
|                     | Emerging Markets  | MSCI EM (net)                      | 11.8 | 18.4 | -14.6 | 37.3 | 11.2 | -14.9 | -2.2  | 18.4 | 11.6 | 5.6  | 3.7   | 6.7   |
|                     | Int'l Small Cap   | MSCI EAFE Small Cap (net)          | 11.5 | 25.0 | -17.9 | 33.0 | 2.2  | 9.6   | -5.0  | 25.0 | 10.9 | 8.9  | 8.7   | 7.6   |
| Bonds               | Treasury          | Bloomberg Barclays US Govt         | -0.8 | 6.8  | 0.9   | 2.3  | 1.1  | 0.9   | 4.9   | 6.8  | 3.3  | 2.4  | 3.0   | 4.6   |
|                     | Broad Market      | Bloomberg Barclays Aggregate       | 0.2  | 8.7  | 0.0   | 3.5  | 2.7  | 0.6   | 6.0   | 8.7  | 4.0  | 3.1  | 3.8   | 5.0   |
|                     | Intermediate      | Bloomberg Barclays Gov/Credit Int. | 0.4  | 6.8  | 0.9   | 2.1  | 2.1  | 1.1   | 3.1   | 6.8  | 3.2  | 2.6  | 3.1   | 4.5   |
|                     | High Yield        | Bloomberg Barclays HY BaB 2% IC    | 2.5  | 15.2 | -1.9  | 6.9  | 14.1 | -2.7  | 3.5   | 15.2 | 6.5  | 6.1  | 7.4   | 6.9   |
|                     | Short Duration HY | BofA ML HY Cash Pay BB 1-3 YR      | 1.5  | 8.7  | 1.4   | 3.6  | 8.5  | 1.2   | 1.9   | 8.7  | 4.5  | 4.6  | 5.6   | -     |
|                     | Global Bonds      | FTSE WGBI                          | -0.4 | 5.9  | -0.8  | 7.5  | 1.6  | -3.6  | -0.5  | 5.9  | 4.1  | 2.0  | 1.9   | 4.2   |
| GTAA                | Unconstrained     | 65% MSCI World /35% FTSE WGBI      | 5.4  | 19.8 | -5.7  | 17.0 | 5.6  | -1.6  | 3.0   | 19.8 | 9.8  | 6.6  | 7.0   | 4.8   |
| Real Estate         | Core              | NCREIF ODCE Equal Weighted (net)   | 1.3  | 5.2  | 7.3   | 6.9  | 8.4  | 14.2  | 11.4  | 5.2  | 6.5  | 8.4  | 10.5  | 7.0   |
| Hedge Fund of Funds | Diversified FOFs  | HFRI FOF Composite                 | 3.0  | 8.3  | -4.0  | 7.8  | 0.5  | -0.3  | 3.4   | 8.3  | 3.9  | 2.4  | 2.8   | 3.4   |
|                     | Equity Long-Short | HFRI Equity Hedge                  | 5.7  | 13.7 | -7.1  | 13.3 | 5.5  | -1.0  | 1.8   | 13.7 | 6.2  | 4.6  | 4.7   | 5.0   |
| Commodities         | Commodities       | Goldman Sachs Commodity            | 8.3  | 17.6 | -13.8 | 5.8  | 11.4 | -32.9 | -33.1 | 17.6 | 2.4  | -4.3 | -5.4  | -0.3  |

# Asset Class Performance "Quilt"

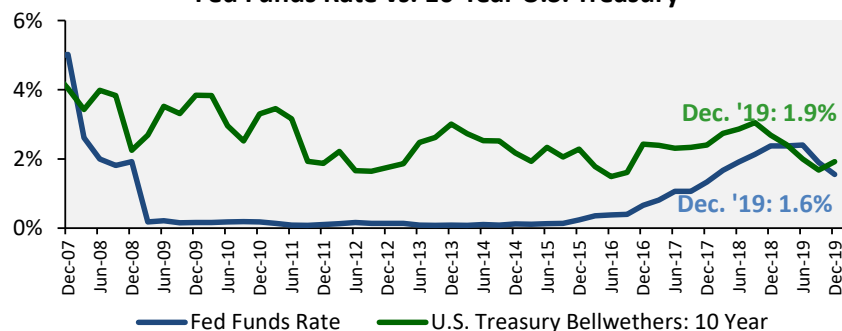
| 2005               | 2006               | 2007               | 2008                | 2009               | 2010               | 2011                | 2012               | 2013               | 2014               | 2015                | 2016               | 2017               | 2018                | 2019               |
|--------------------|--------------------|--------------------|---------------------|--------------------|--------------------|---------------------|--------------------|--------------------|--------------------|---------------------|--------------------|--------------------|---------------------|--------------------|
| EM Equity<br>34.0% | EM Equity<br>32.2% | EM Equity<br>39.4% | Fx Inc<br>5.2%      | EM Equity<br>78.5% | Small Cap<br>26.9% | RE<br>15.0%         | EM Equity<br>18.2% | Small Cap<br>38.8% | Large Cap<br>13.7% | RE<br>14.2%         | Small Cap<br>21.3% | EM<br>37.3%        | RE<br>7.3%          | Large Cap<br>31.5% |
| RE<br>19.0%        | Int'l<br>26.3%     | RE<br>15.0%        | RE<br>-11.1%        | HY<br>57.5%        | Mid Cap<br>25.5%   | Fx Inc<br>7.8%      | Int'l<br>17.3%     | Mid Cap<br>34.8%   | Mid Cap<br>13.2%   | Large Cap<br>1.4%   | HY<br>17.5%        | Int'l<br>25.0%     | SD HY<br>1.4%       | Mid Cap<br>30.5%   |
| Int'l<br>13.5%     | Small Cap<br>18.4% | Int'l<br>11.2%     | SD HY<br>-14.0%     | Mid Cap<br>40.5%   | EM Equity<br>18.9% | HY<br>4.4%          | Mid Cap<br>17.3%   | Large Cap<br>32.4% | RE<br>11.4%        | SD HY<br>1.2%       | Mid Cap<br>13.8%   | Large Cap<br>21.8% | Fx Inc<br>0.0%      | Small Cap<br>25.5% |
| Mid Cap<br>12.6%   | Large Cap<br>15.8% | HFoF<br>10.3%      | HFoF<br>-21.4%      | SD HY<br>36.1%     | HY<br>15.2%        | SD HY<br>4.4%       | Small Cap<br>16.3% | Int'l<br>22.8%     | Fx Inc<br>6.0%     | Fx Inc<br>0.6%      | Large Cap<br>12.0% | Mid Cap<br>18.5%   | HY<br>-2.3%         | Int'l<br>22.0%     |
| HFoF<br>7.5%       | Mid Cap<br>15.3%   | GTAA<br>9.9%       | GTAA<br>-25.4%      | Int'l<br>31.8%     | RE<br>15.1%        | Large Cap<br>2.1%   | Large Cap<br>16.1% | GTAA<br>15.3%      | Small Cap<br>4.9%  | HFoF<br>-0.3%       | EM<br>11.2%        | GTAA<br>17.0%      | HFoF<br>-4.0%       | GTAA<br>19.8%      |
| Large Cap<br>4.9%  | GTAA<br>15.1%      | Fx Inc<br>7.0%     | HY<br>-26.4%        | Small Cap<br>27.2% | Large Cap<br>15.1% | GTAA<br>-0.9%       | HY<br>15.6%        | RE<br>12.4%        | HFoF<br>3.4%       | Int'l<br>-0.8%      | SD HY<br>8.5%      | Small Cap<br>14.7% | Large Cap<br>-4.4%  | EM<br>18.4%        |
| Small Cap<br>4.6%  | RE<br>15.1%        | Mid Cap<br>5.6%    | Small Cap<br>-33.8% | Large Cap<br>26.5% | SD HY<br>11.7%     | Mid Cap<br>-1.6%    | GTAA<br>10.9%      | HFoF<br>9.0%       | GTAA<br>3.0%       | GTAA<br>-1.6%       | RE<br>8.4%         | HFoF<br>7.8%       | GTAA<br>-5.7%       | HY<br>14.4%        |
| GTAA<br>3.6%       | HY<br>11.7%        | Large Cap<br>5.5%  | Large Cap<br>-37.0% | GTAA<br>20.1%      | GTAA<br>9.8%       | Small Cap<br>-4.2%  | SD HY<br>10.2%     | HY<br>7.4%         | HY<br>2.5%         | Mid Cap<br>-2.4%    | GTAA<br>5.6%       | HY<br>7.5%         | Mid Cap<br>-9.1%    | Fx Inc<br>8.7%     |
| HY<br>2.7%         | HFoF<br>10.4%      | SD HY<br>3.9%      | Mid Cap<br>-41.5%   | HFoF<br>11.5%      | Int'l<br>7.8%      | HFoF<br>-5.7%       | RE<br>9.9%         | SD HY<br>5.6%      | SD HY<br>1.9%      | Small Cap<br>-4.4%  | Fx Inc<br>2.7%     | RE<br>6.9%         | Small Cap<br>-11.0% | SD HY<br>8.7%      |
| Fx Inc<br>2.4%     | SD HY<br>9.9%      | HY<br>2.2%         | Int'l<br>-43.4%     | Fx Inc<br>5.9%     | Fx Inc<br>6.5%     | Int'l<br>-12.1%     | HFoF<br>4.8%       | Fx Inc<br>-2.0%    | EM Equity<br>-2.2% | HY<br>-4.6%         | Int'l<br>1.0%      | SD HY<br>3.6%      | Int'l<br>-13.8%     | HFoF<br>8.3%       |
| SD HY<br>2.4%      | Fx Inc<br>4.3%     | Small Cap<br>-1.6% | EM Equity<br>-53.3% | RE<br>-31.3%       | HFoF<br>5.7%       | EM Equity<br>-18.4% | Fx Inc<br>4.2%     | EM Equity<br>-2.6% | Int'l<br>-4.9%     | EM Equity<br>-14.9% | HFoF<br>0.5%       | Fx Inc<br>3.5%     | EM<br>-14.6%        | RE<br>5.2%         |

Source: NCREIF, Wilshire. Large Cap Equity: S&P 500 Index, Mid Cap Equity: Russell Midcap Index, Small Cap Equity: Russell 2000 Index, International Equity: MSCI EAFE Index, Emerging Markets: MSCI EM Index, Fixed Income: Barclays Aggregate Index, High Yield Fixed Income: Merrill Lynch High Yield Master II Index, Short Duration High Yield Fixed Income: ML High Yield Cash Pay 1-3 Yr BB Index, Real Estate: NCREIF ODCE Equal Weighted Index, Hedge Fund of Funds: HFRI FOF Index, Global Tactical Asset Allocation: 65%MSCI World Equity/35% Citi World Gov't Bond Index. Inception date for the ML High Yield Cash Pay 1-3 Yr BB Index was January 1, 2005. Past performance is not indicative of future returns.

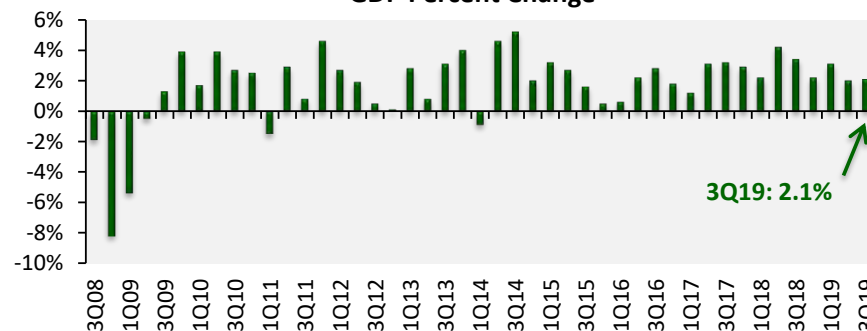
# U.S. Economy

The year was characterized by slowing economic growth, accommodative monetary policy, low inflation, and rising asset prices across most geographies and markets. U.S. GDP grew at 2.1% in the 3rd quarter, in line with growth from the 2nd quarter and down from 3.1% in the 1st quarter. Current projections for the 4th quarter suggest economic growth will remain close to the 2% level. Despite slowing growth, there have been few signs that a recession in the U.S. is imminent. Nonetheless, the U.S. Federal Reserve (Fed) made three “mid-cycle adjustment” rate cuts in 2019, including one in the 4th quarter. In a further accommodating move, the Fed began expanding its balance sheet for the first time in several years in order to provide necessary short-term liquidity for the repo and money markets. Fed Chairman Powell indicated the Fed is now on hold, unless there is a material change in outlook. Outside the U.S., the European Central Bank also cut rates and instituted a quantitative easing program during 2019. Much of the recent slowdown in investment spending and manufacturing activity is attributable to rising trade tensions between the U.S. and China over the course of 2018 and 2019. Positive developments on the U.S. - China trade front during the 4th quarter, including a “Phase One” agreement, boosted optimism that trade policy uncertainty may be less of a headwind in 2020. This could result in increased business activity and stabilization of economic growth in the U.S. Markets saw the J.P. Morgan Global Manufacturing PMI exceed 50 for the first time in several months at year end. In 2019, a healthy U.S. consumer offset slower business activity. The labor market remains robust, marked by the lowest unemployment rate in nearly 50 years, with little translation of wage growth into price inflation. Low unemployment coupled with Fed-induced low interest rates is supporting consumer spending as illustrated by strong housing starts and new home sales. Further, the December reading of the University of Michigan’s consumer sentiment index reached its highest level since May.

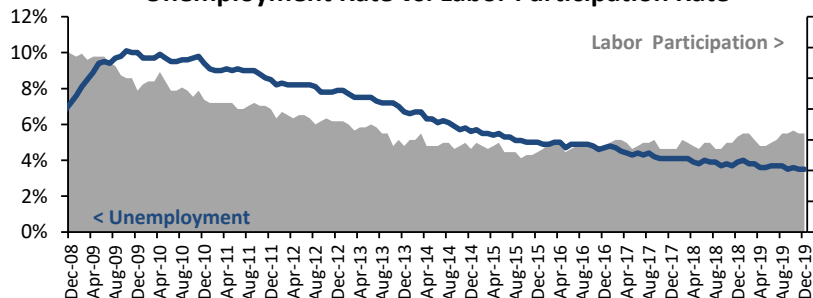
**Fed Funds Rate vs. 10-Year U.S. Treasury**



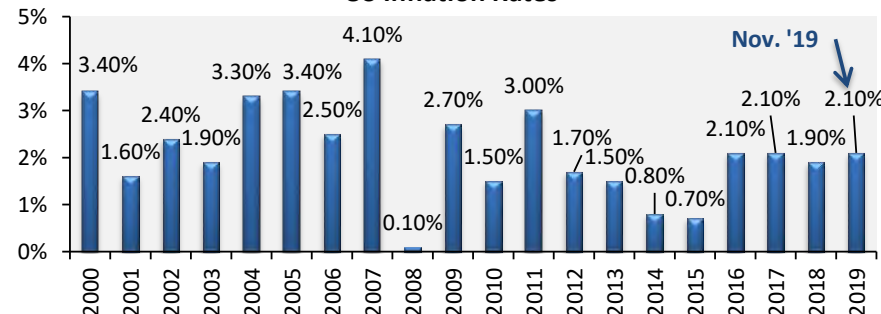
**GDP Percent Change**



**Unemployment Rate vs. Labor Participation Rate**



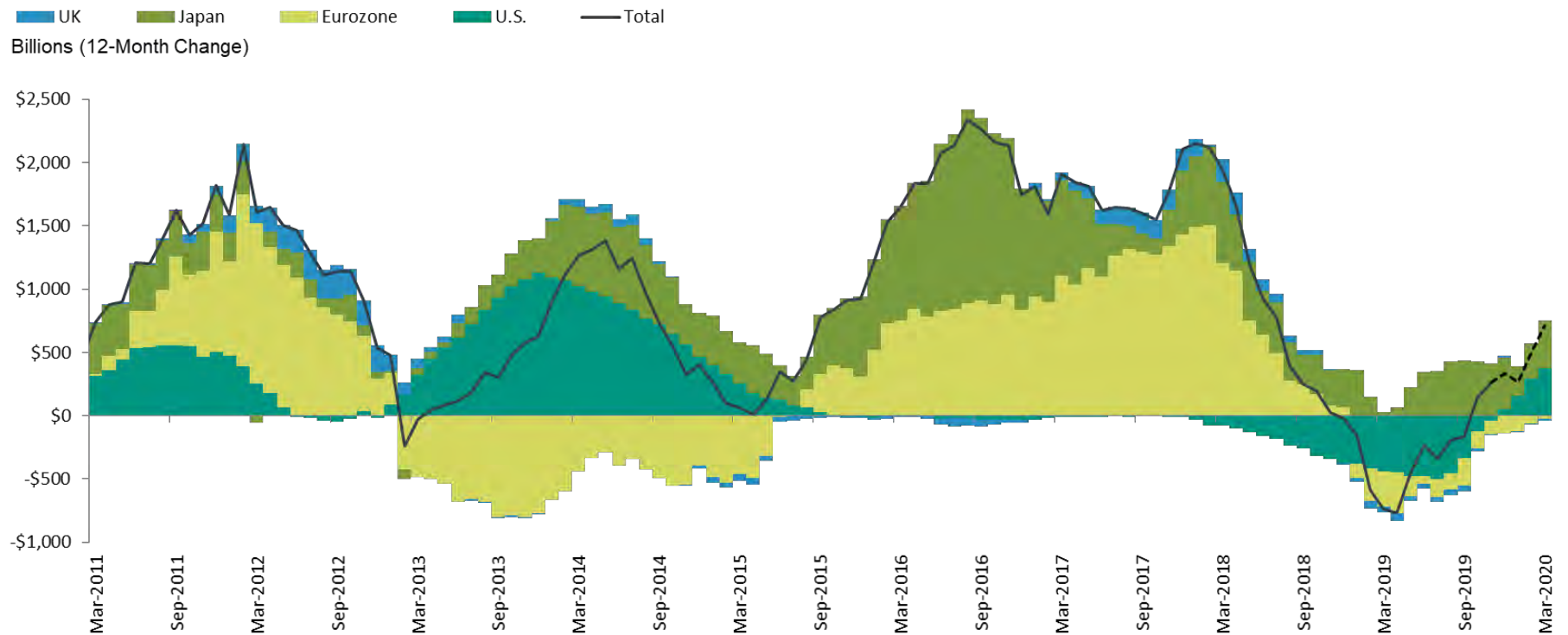
**US Inflation Rates**



Source: Top Left - The Federal Reserve; Top Right - Bureau of Economics, U.S. Department of Commerce; Bottom Left and Right: Bureau of Labor Statistics

# Expansion of Central Bank Balance Sheets Have Supported Asset Prices

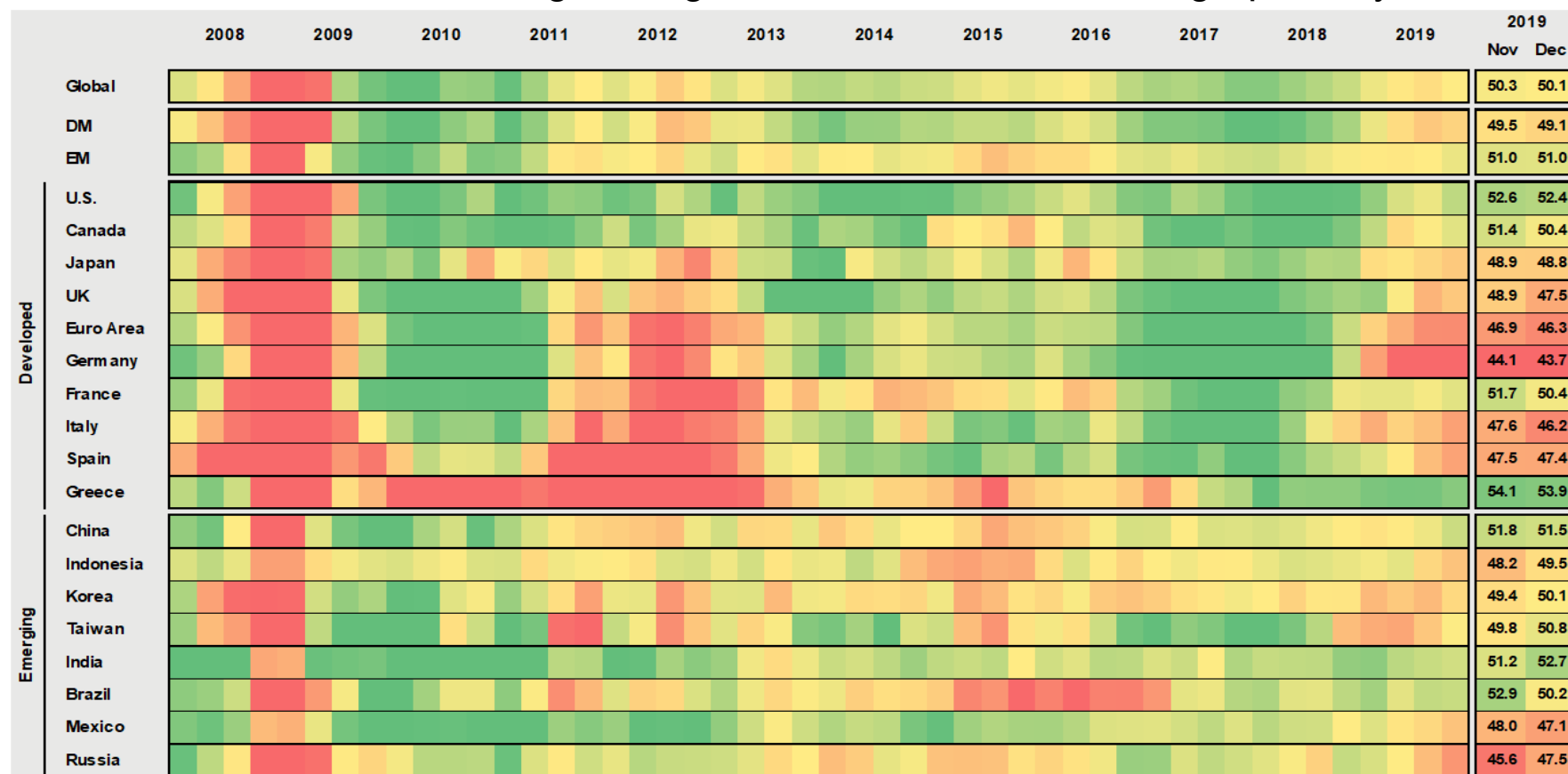
## Central Bank Balance Sheets



Source: Dotted line estimates future central bank assets: Federal Reserve to purchase \$60B of Treasury bills per month in 2020 Q1, European Central Bank (ECB) to purchase €20B per month in Q1, Bank of England to maintain constant balance sheet, Bank of Japan to purchase at annualized rate of average purchases over last 12 months. Source: Haver Analytics, Fidelity Investments (AART), as of 11/30/19.

# Global PMIs Beginning to Firm

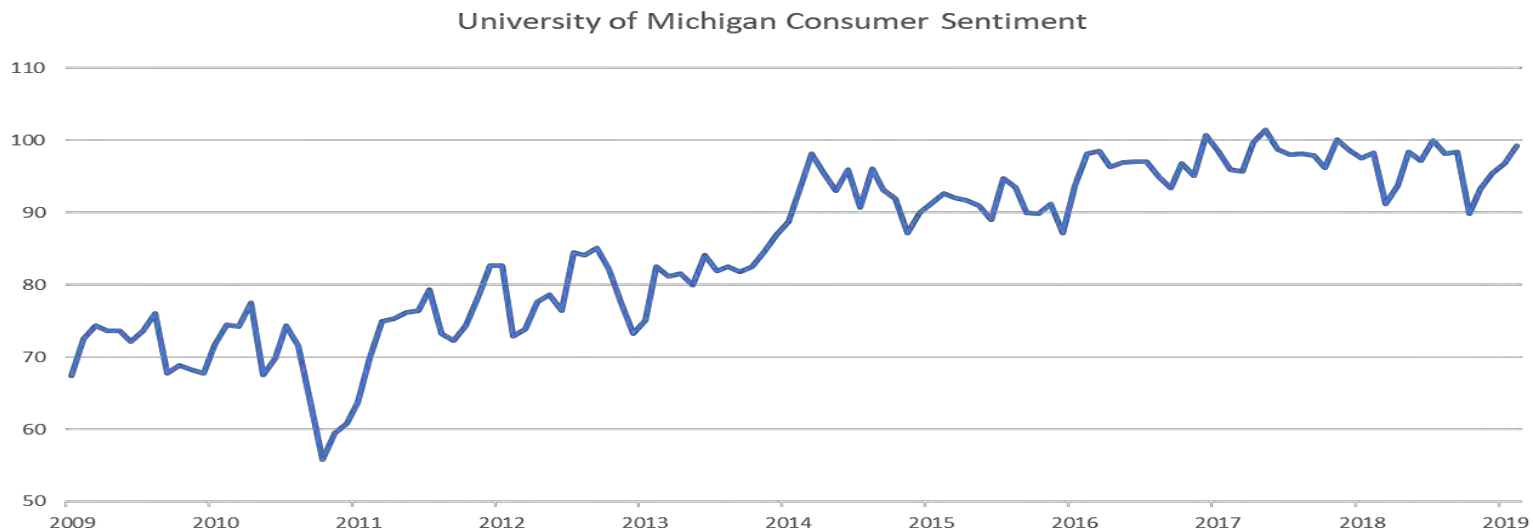
## Global Purchasing Manager's Index for manufacturing, quarterly



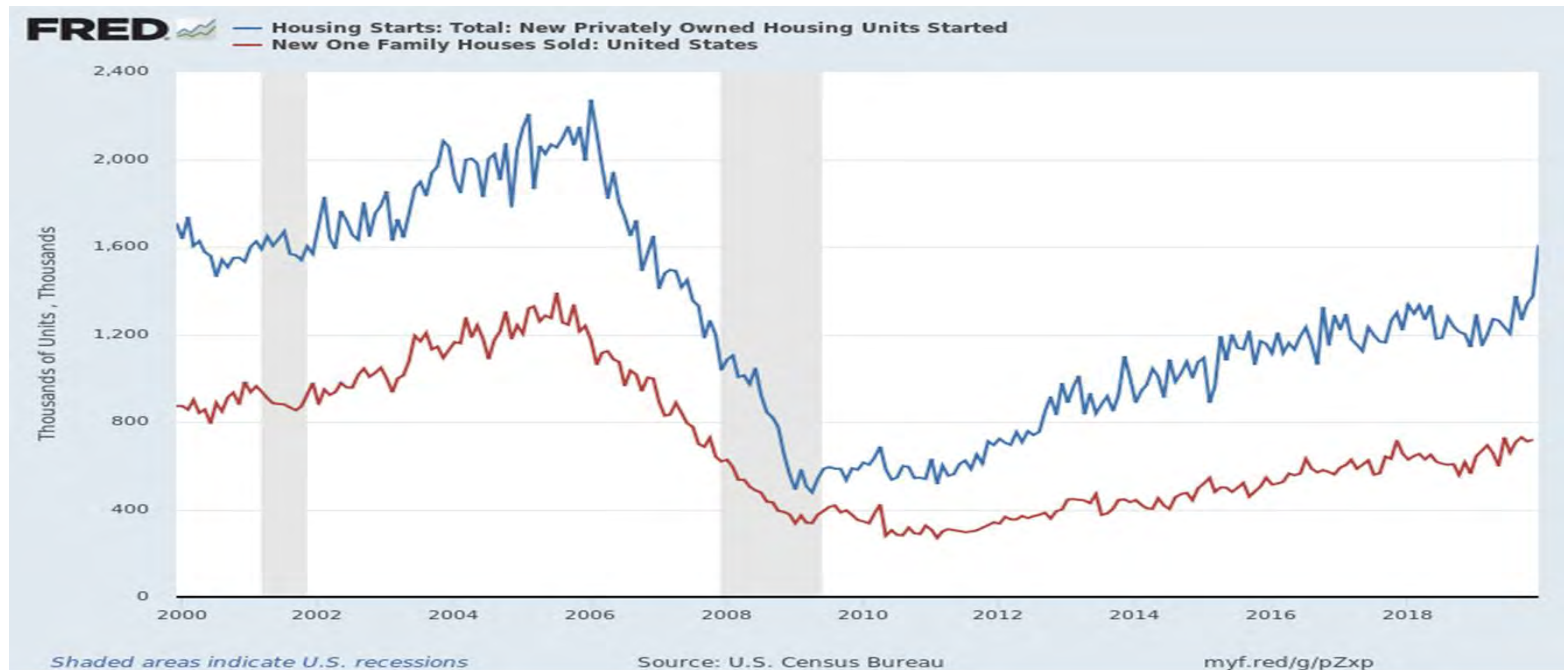
Note: Heatmap colors are based on PMI relative to the 50 level, which indicates acceleration or deceleration of the sector, for the time period shown. Heat map is based on quarterly averages, with the exception of the two most recent figures, which are single month readings. Data for Canada, Indonesia and Mexico are back-tested and filled in from December 2007 to November 2010 for Canada and May 2011 for Indonesia and Mexico due to lack of existing PMI figures for these countries. DM and EM represent developed markets and emerging markets, respectively.

Source: Markit, J.P. Morgan Asset Management., Guide to the Markets – U.S. Data are as of January 22, 2020.

# The U.S. Consumer Remains Strong



Source: University of Michigan



# Key Policy Issues for 2020 Presidential Election

*2020 Election Timeline*



| Policy Issue | Progressive Democrat                                | Moderate Democrat                          | Trump      |
|--------------|-----------------------------------------------------|--------------------------------------------|------------|
| Tax Policy   | Ultra-Millionaire Tax<br>Real Corporate Profits Tax | Reverse Trumps' tax reform                 | Status Quo |
| Trade        | Economic Patriotism                                 | Re-write laws with US first                |            |
| Healthcare   | Medicare for All; Drug Pricing Reforms              | Protect & Build on the Affordable Care Act |            |
| Financials   | Hold Wall Street accountable                        | No overt agenda to go after Wall Street    |            |
| Energy       | Curb emissions and promote clean energy             | Clean Energy Revolution                    |            |
| Technology   | Break up Big Tech                                   | Open to investigating breaking up Big Tech |            |

Source: Neuberger Berman, Cornerstone Macro, The Guardian, elizabethwarren.com, joe Biden.com

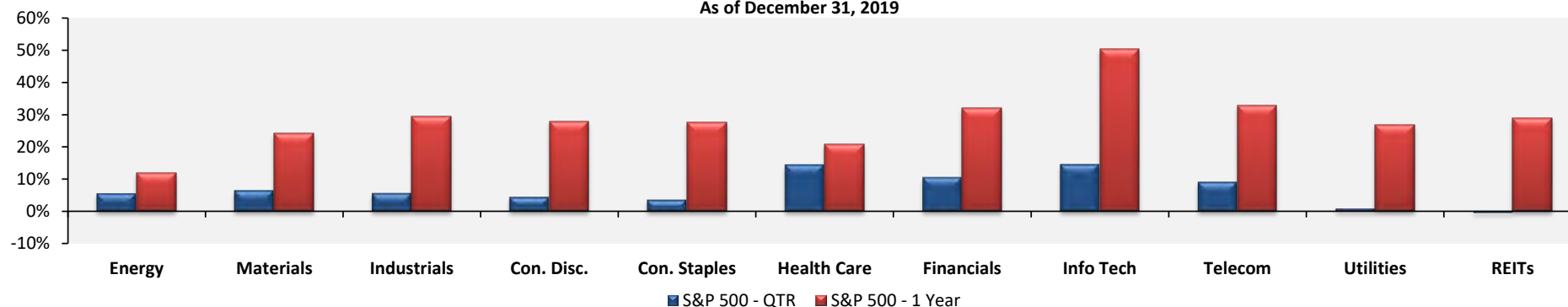
# U.S. Equity Market

U.S. equities were undeterred by falling corporate earnings for 2019. The S&P 500 posted another strong quarter, returning 9.1% and finished 2019 with its second-best year (31.5%) of the 2010s. As measured by the Russell 2000, small cap U.S. equities (25.5%) lagged large caps in 2019; however, small companies finished the year strong, with small caps returning 9.9% for the 4th quarter as trade deal optimism grew. Growth stocks continued their domination over value, with the Russell 1000 Growth returning 36.4% while the Russell 1000 Value returned 26.5%. Similar outperformance of growth over value could be seen in mid and small cap stocks for the year. For the quarter, bond proxies such as REITs (-0.5%) and Utilities (0.8%) struggled as the yield curve steepened to its widest point of the year. Information technology was the best performing sector, up 14.4% for the 4th quarter and 50.3% on the year, accounting for nearly a third of the S&P 500's 2019 total return. Two companies, Apple and Microsoft, together accounted for 17% of S&P 500 total return in 2019. For the year, every sector returned in excess of 20% except energy which rose 12%. The majority of U.S. equity gains in 2019 were attributable to multiple expansion as opposed to earnings growth. As a result, the S&P 500 was valued at 18.2x on a forward P/E basis at year-end, up from 14.4x at the start of 2019 and above the 25-year average forward P/E of 16.3x.

| <u>Sector</u>       | <u>Index</u>           | <u>4Q 19</u> | <u>YTD</u> | <u>2018</u> | <u>2017</u> | <u>2016</u> | <u>2015</u> | <u>2014</u> | <u>1-Year</u> | <u>3-Year</u> | <u>5-Year</u> | <u>10-Year</u> |
|---------------------|------------------------|--------------|------------|-------------|-------------|-------------|-------------|-------------|---------------|---------------|---------------|----------------|
| <b>Large Cap</b>    | S&P 500                | 9.1          | 31.5       | -4.4        | 21.8        | 12.0        | 1.4         | 13.7        | 31.5          | 15.3          | 11.7          | 13.6           |
|                     | Russell 1000           | 9.0          | 31.4       | -4.8        | 21.7        | 12.1        | 0.9         | 13.3        | 31.4          | 15.1          | 11.5          | 13.5           |
|                     | Russell 1000 Value     | 7.4          | 26.5       | -8.3        | 13.7        | 17.3        | -3.8        | 13.5        | 26.5          | 9.7           | 8.3           | 11.8           |
|                     | Russell 1000 Growth    | 10.6         | 36.4       | -1.5        | 30.2        | 7.1         | 5.7         | 13.1        | 36.4          | 20.5          | 14.6          | 15.2           |
| <b>Mid Cap</b>      | Russell Mid-Cap        | 7.1          | 30.5       | -9.1        | 18.5        | 13.8        | -2.4        | 13.2        | 30.5          | 12.1          | 9.3           | 13.2           |
|                     | Russell Mid-Cap Value  | 6.4          | 27.1       | -12.3       | 13.3        | 20.0        | -4.8        | 14.7        | 27.1          | 8.1           | 7.6           | 12.4           |
|                     | Russell Mid-Cap Growth | 8.2          | 35.5       | -4.8        | 25.3        | 7.3         | -0.2        | 11.9        | 35.5          | 17.4          | 11.6          | 14.2           |
| <b>Small Cap</b>    | Russell 2000           | 9.9          | 25.5       | -11.0       | 14.7        | 21.3        | -4.4        | 4.9         | 25.5          | 8.6           | 8.2           | 11.8           |
|                     | Russell 2000 Value     | 8.5          | 22.4       | -12.9       | 7.8         | 31.7        | -7.5        | 4.2         | 22.4          | 4.8           | 7.0           | 10.6           |
|                     | Russell 2000 Growth    | 11.4         | 28.5       | -9.3        | 22.2        | 11.3        | -1.4        | 5.6         | 28.5          | 12.5          | 9.3           | 13.0           |
| <b>Total Market</b> | Wilshire 5000          | 9.1          | 31.0       | -5.3        | 21.0        | 13.4        | 0.7         | 12.7        | 31.0          | 14.5          | 11.4          | 13.4           |
|                     | Russell 3000           | 9.1          | 31.0       | -5.2        | 21.1        | 12.7        | 0.5         | 12.6        | 31.0          | 14.6          | 11.2          | 13.4           |

## Sector Allocations Performance

As of December 31, 2019



# U.S. Equity Valuations Above Historical Averages

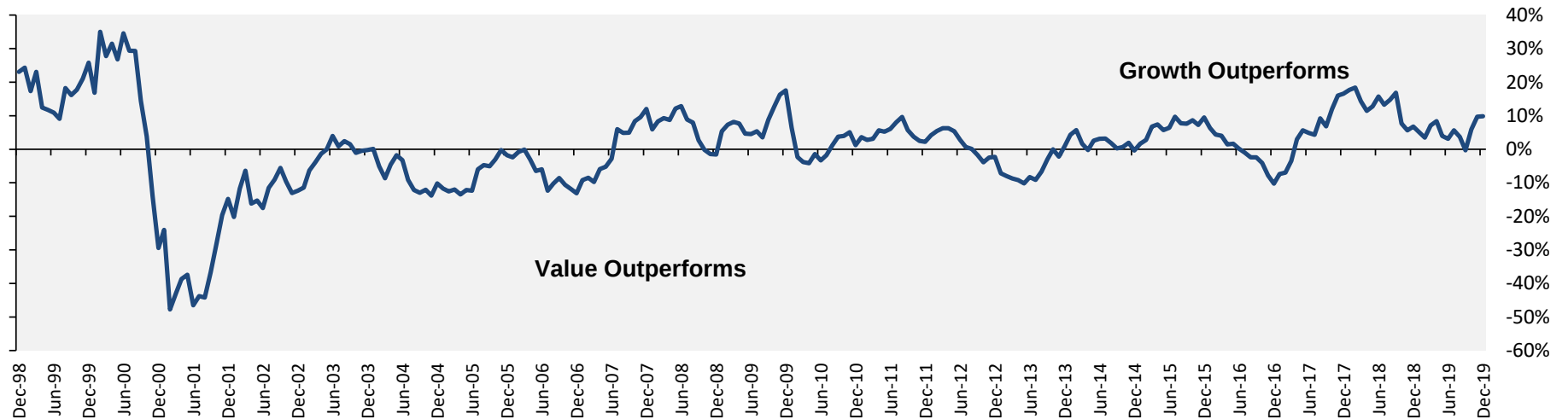
**S&P 500 Index: Forward P/E ratio**



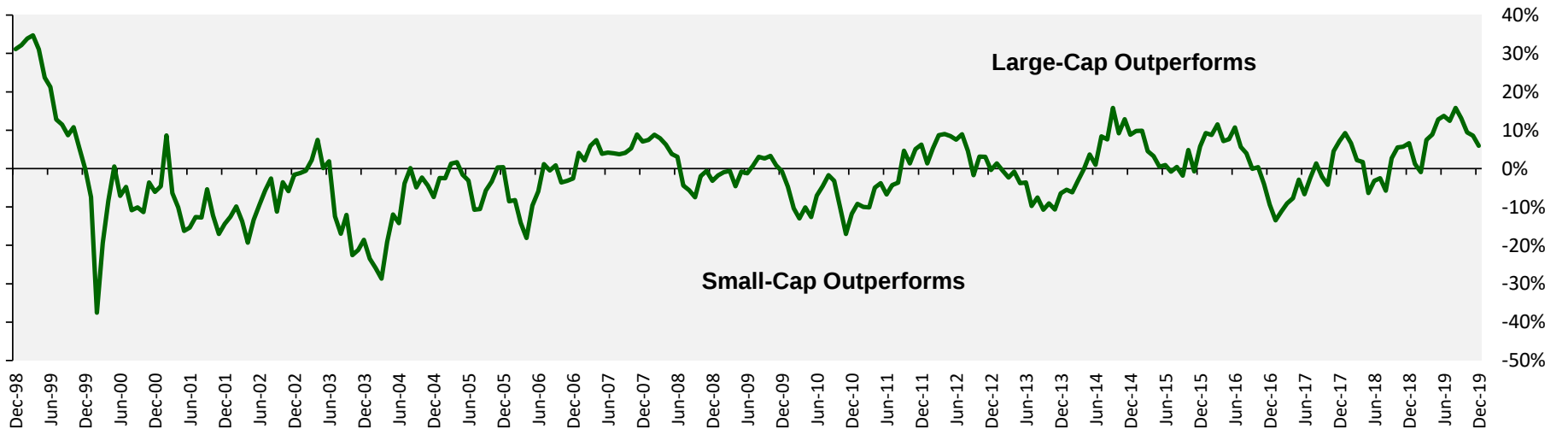
Source: FactSet, FRB, Robert Shiller, Standard & Poor's, Thomson Reuters, J.P. Morgan Asset Management. Data are as of December 31, 2019.

# U.S. Equity Market

**Russell 1000 Growth vs. Russell 1000 Value  
Rolling One-Year Returns**



**S&P 500 vs. Russell 2000  
Rolling One-Year Returns**



## Earnings growth vs. the S&P 500

Despite poor earnings growth in 2019, stock prices continued to rise



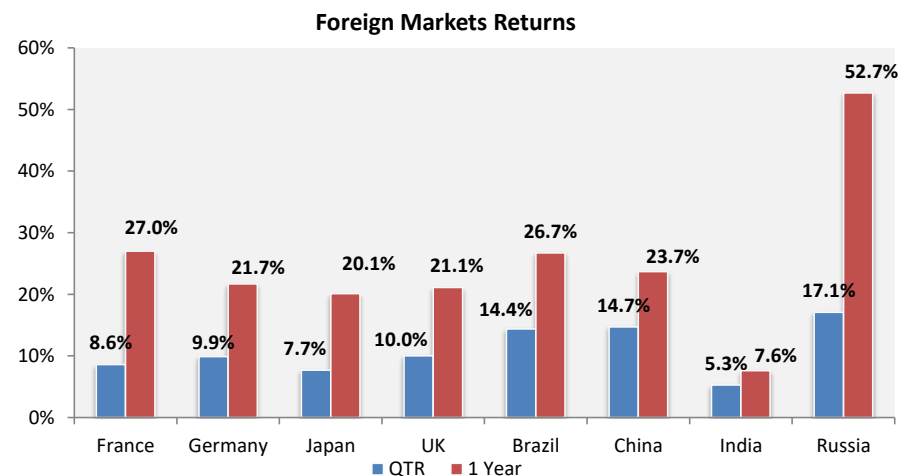
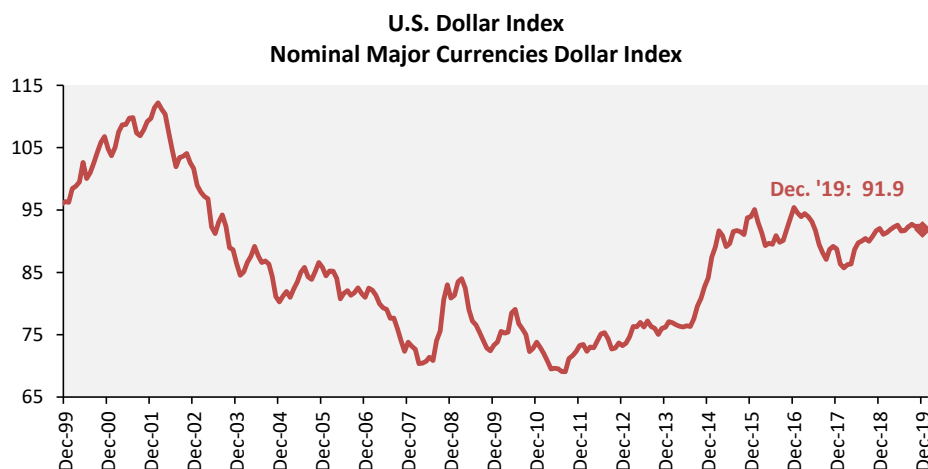
SOURCE: Refinitiv (EPS growth), FactSet (S&P 500). EPS figures are estimates beginning Q4 2019. S&P data through 1/14/20.



# International Equity Market

While international equity markets kept pace with U.S. equities in the 4th quarter, they lagged for the full year, continuing the decade-long trend of U.S. equity outperformance. Non-U.S. developed markets, as measured by the MSCI EAFE, finished the quarter returning 8.2%, taking the return for 2019 to 22.0%. Within Europe, manufacturing activity is showing signs of possibly bottoming, especially in Germany, which returned 9.9% for the quarter and 21.7% for 2019. Some clarity surrounding the Brexit situation allowed the U.K. to return 10.0% for the 4th quarter and 21.1% for the year. Japan lagged most developed markets in the 4th quarter with a return of 7.7% as growth was expected to slow sharply following a tax on private consumption. Given they are more highly leveraged to global growth, emerging markets lagged for most of the year on concerns related to U.S.-China trade negotiations. However, progress on the trade front led to an 11.8% return for emerging markets in the 4th quarter, resulting in an 18.4% gain for 2019. Emerging markets were also supported by rising global liquidity through the Fed and ECB easing and some slight U.S. Dollar weakness. China, the largest emerging market country, ended on a high note, returning 14.7% for the quarter and 23.7% for 2019.

| <b>Sector</b>           | <b>Index</b>                     | <b>4Q 19</b> | <b>YTD</b> | <b>2018</b> | <b>2017</b> | <b>2016</b> | <b>2015</b> | <b>2014</b> | <b>1-Year</b> | <b>3-Year</b> | <b>5-Year</b> | <b>10-Year</b> |
|-------------------------|----------------------------------|--------------|------------|-------------|-------------|-------------|-------------|-------------|---------------|---------------|---------------|----------------|
| <b>Global</b>           | MSCI AC World Index (net)        | 9.0          | 26.6       | -9.4        | 24.0        | 7.9         | -2.4        | 4.2         | 26.6          | 12.4          | 8.4           | 8.8            |
|                         | MSCI World Small Cap (net)       | 9.7          | 24.7       | -14.4       | 23.8        | 11.6        | -1.0        | 1.8         | 24.7          | 9.7           | 7.9           | 9.7            |
|                         | MSCI World ex US (net)           | 8.9          | 21.5       | -14.2       | 27.2        | 4.5         | -5.7        | -3.9        | 21.5          | 9.9           | 5.5           | 5.0            |
|                         | MSCI World ex US Small Cap (net) | 11.0         | 22.4       | -18.2       | 31.6        | 3.9         | 2.6         | -4.0        | 22.4          | 9.7           | 7.0           | 6.9            |
| <b>Developed ex US</b>  | MSCI EAFE (net)                  | 8.2          | 22.0       | -13.8       | 25.0        | 1.0         | -0.8        | -4.9        | 22.0          | 9.6           | 5.7           | 5.5            |
|                         | MSCI EAFE Value (net)            | 7.8          | 16.1       | -14.8       | 21.4        | 5.0         | -5.7        | -5.4        | 16.1          | 6.3           | 3.5           | 4.0            |
|                         | MSCI EAFE Growth (net)           | 8.5          | 27.9       | -12.8       | 28.9        | -3.0        | 4.1         | -4.4        | 27.9          | 12.8          | 7.7           | 7.0            |
|                         | MSCI EAFE Small Cap (net)        | 11.5         | 25.0       | -17.9       | 33.0        | 2.2         | 9.6         | -5.0        | 25.0          | 10.9          | 8.9           | 8.7            |
| <b>Emerging Markets</b> | MSCI Emerging Markets (net)      | 11.8         | 18.4       | -14.6       | 37.3        | 11.2        | -14.9       | -2.2        | 18.4          | 11.6          | 5.6           | 3.7            |

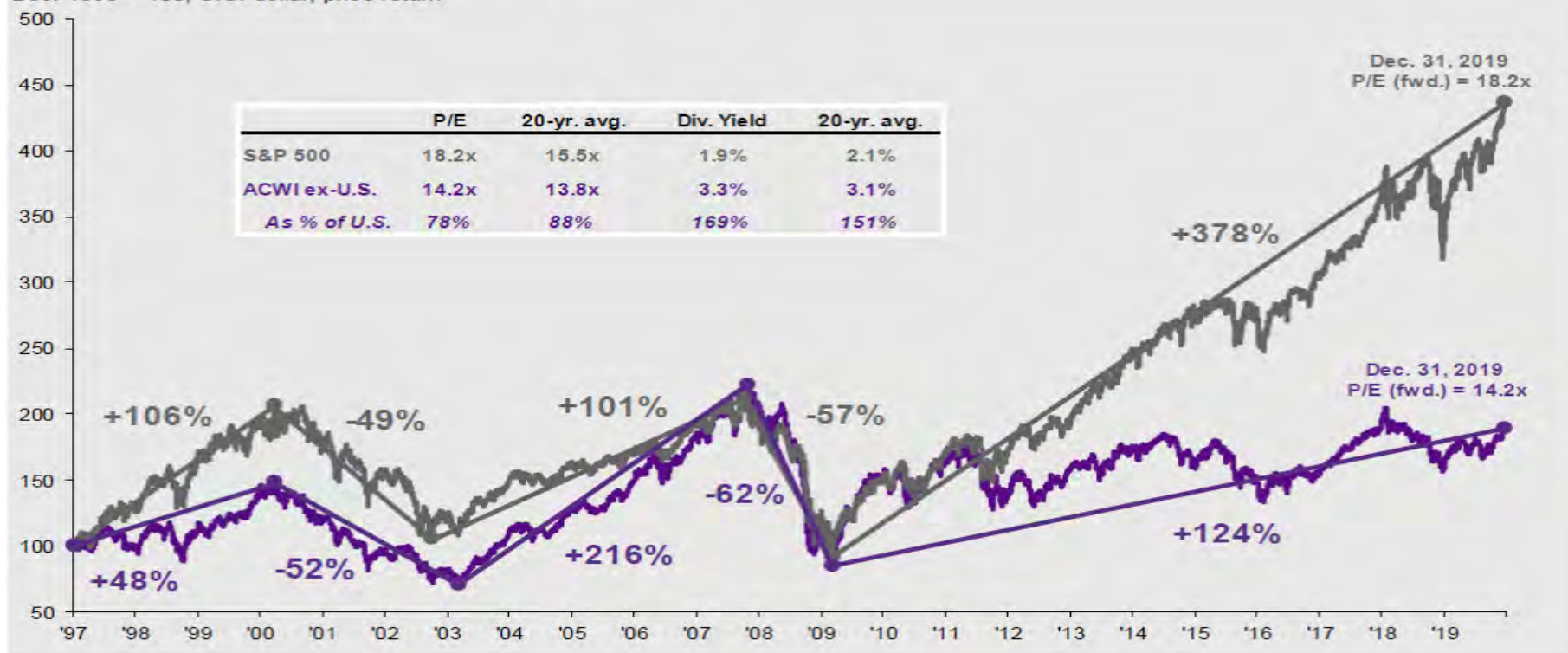


Left chart: The major currencies index is a weighted average of the foreign exchange values of the U.S. dollar against a subset of currencies in the broad index that circulate widely outside the country of issue. The weights are derived from those in the broad index. Source: The Federal Reserve. Right chart: Data as of December 31, 2019.

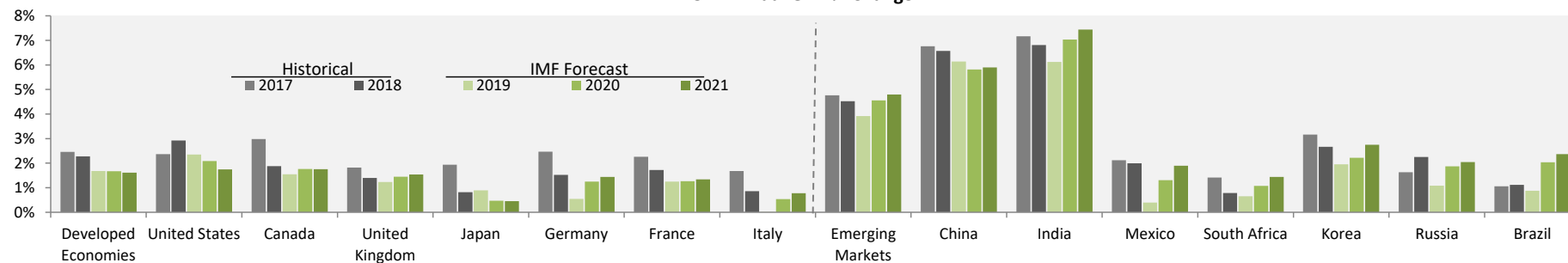
# International Equity Market

## MSCI All Country World ex-U.S. and S&P 500 Indices

Dec. 1996 = 100, U.S. dollar, price return



## Y-O-Y Annual GDP % Change



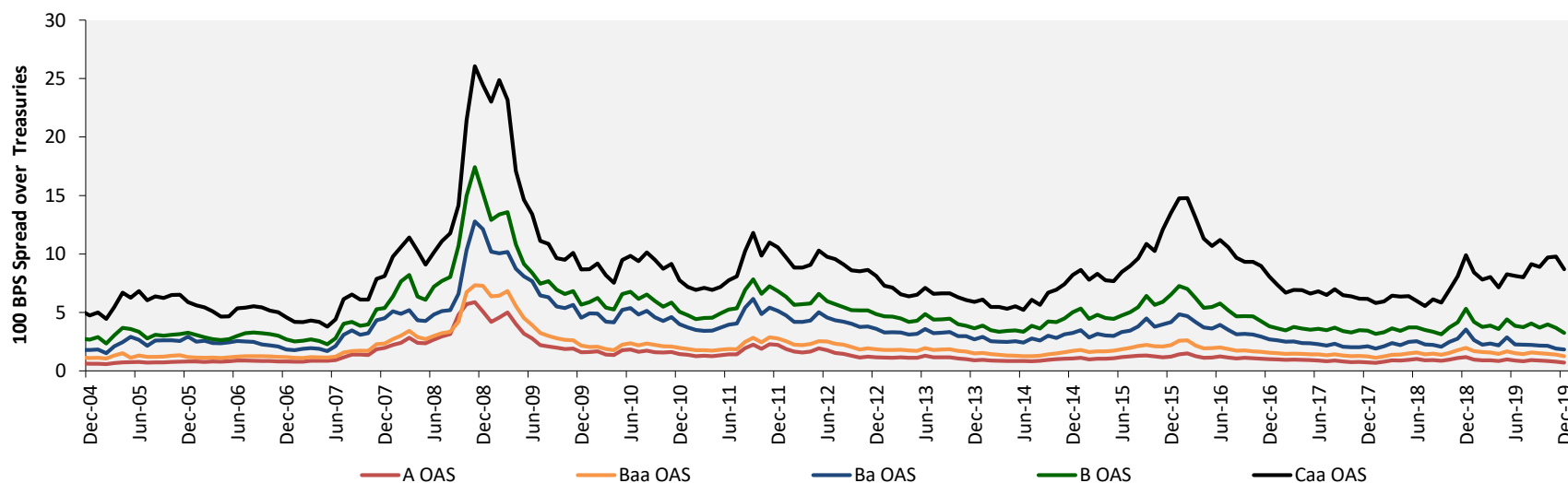
Top chart: Source - MSCI, Standard & Poor's, FactSet, J.P. Morgan Asset Management. Bottom chart: Annual percentages of constant price GDP are year-on-year changes; the base year is country-specific. Source: International Monetary Fund, World Economic Outlook Database, October 2019.

## U.S. Bond Market

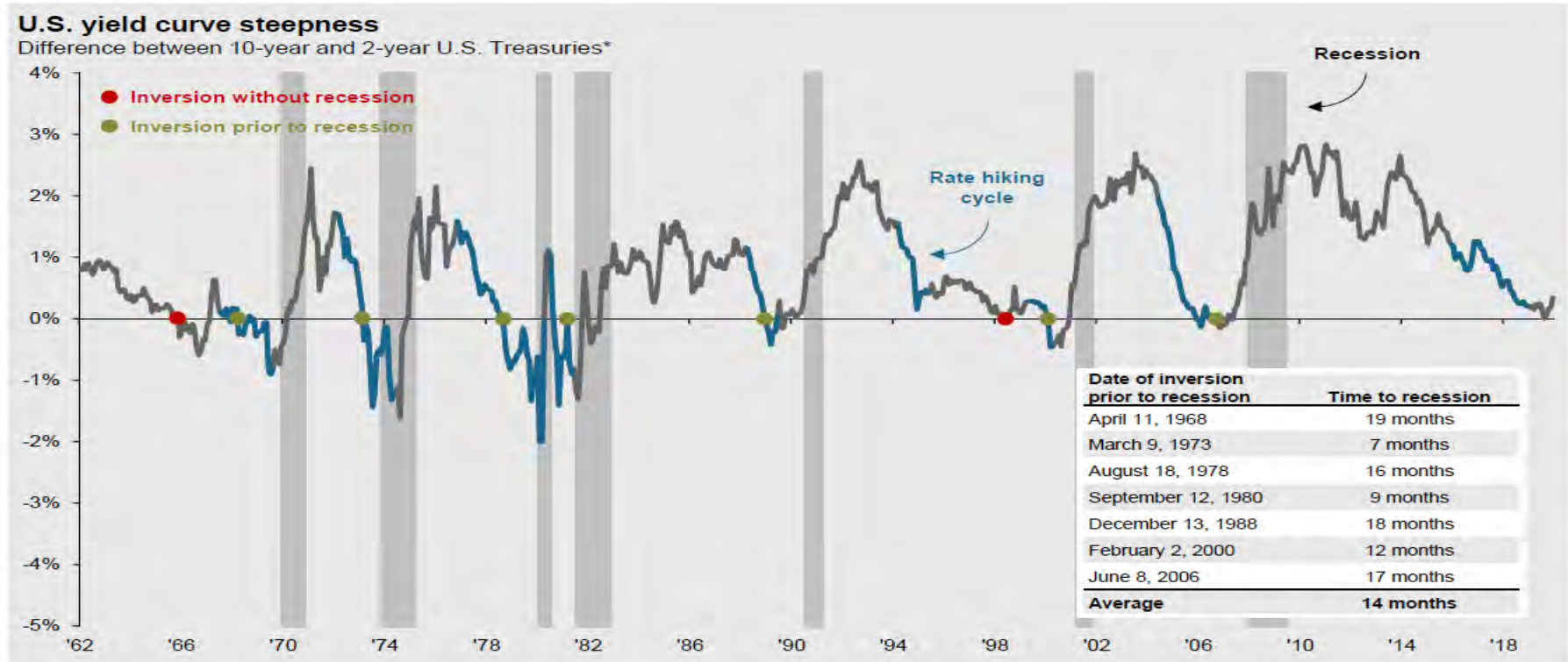
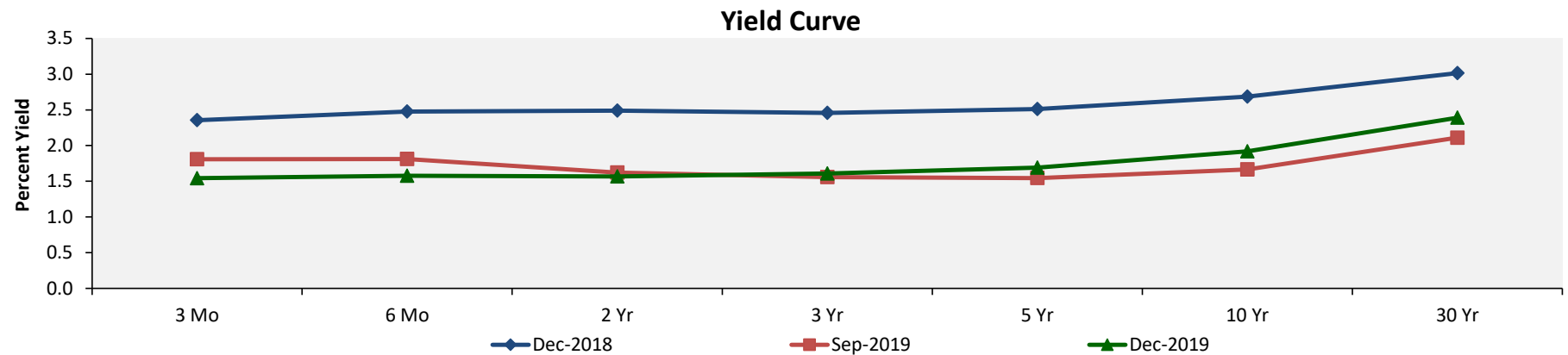
The combination of lower central bank policy rates, low growth and inflation expectations, and scarcity of bond supply pressured yields lower in 2019, resulting in better than expected returns for most segments of the fixed income market. The Fed cut rates at three consecutive meetings between July and October, driving yields on the short end of the curve lower while longer dated maturities drifted slightly higher. This resulted in a steeper yield curve and reversed the inversion between 3-month and 10-year yields seen throughout the 3rd quarter. Rates finished the year lower by approximately 60 to 100 basis points across the curve relative to the start of the year. The Bloomberg Barclays US Aggregate Index returned 0.2% for the 4th quarter and 8.7% for 2019. Longer duration portfolios tended to outperform for the year given the decline in interest rates. High yield was the best performing segment of the market as spreads tightened 190 bps during the year, resulting in a return of 15.2% for the Bloomberg Barclays High Yield Ba/B Index. High yield spreads now sit well below their long-term average. Curiously, overall high yield spreads disguise what has been an interesting dispersion between higher quality high yield (BB/B) and lower quality (CCC). While spreads on higher quality high yield securities declined throughout the year, lower quality issues actually saw spreads widen in the second half of the year as the market became more selective on credit issues.

| Index                              | Yield | Duration | 4Q 19 | YTD  | 2018 | 2017 | 2016 | 2015 | 2014 | 1-Year | 3-Year | 5-Year | 10-Year |
|------------------------------------|-------|----------|-------|------|------|------|------|------|------|--------|--------|--------|---------|
| Bloomberg Barclays Aggregate       | 2.31  | 6.2      | 0.2   | 8.7  | 0.0  | 3.5  | 2.7  | 0.6  | 6.0  | 8.7    | 4.0    | 3.1    | 3.8     |
| Bloomberg Barclays Govt/Credit     | 2.22  | 6.9      | 0.0   | 9.7  | -0.4 | 4.0  | 3.1  | 0.2  | 6.0  | 9.7    | 4.4    | 3.2    | 4.0     |
| Bloomberg Barclays Int Agg         | 2.14  | 4.1      | 0.5   | 6.7  | 0.9  | 2.3  | 2.0  | 1.2  | 4.1  | 6.7    | 3.3    | 2.6    | 3.2     |
| Bloomberg Barclays Int Govt/Credit | 1.93  | 3.9      | 0.4   | 6.8  | 0.9  | 2.1  | 2.1  | 1.1  | 3.1  | 6.8    | 3.2    | 2.6    | 3.1     |
| Bloomberg Barclays HY Ba/B 2% IC   | 4.30  | 3.1      | 2.5   | 15.2 | -1.9 | 6.9  | 14.1 | -2.7 | 3.5  | 15.2   | 6.5    | 6.1    | 7.4     |
| BofA ML HY Cash Pay BB 1-3 Yr.     | 4.21  | 1.4      | 1.5   | 8.7  | 1.4  | 3.6  | 8.5  | 1.2  | 1.9  | 8.7    | 4.5    | 4.6    | 5.6     |
| Bloomberg Barclays Mortgage        | 2.54  | 4.3      | 0.7   | 6.4  | 1.0  | 2.5  | 1.7  | 1.5  | 6.1  | 6.4    | 3.3    | 2.6    | 3.2     |
| Bloomberg Barclays Treasury        | 1.80  | 6.5      | -0.8  | 6.9  | 0.9  | 2.3  | 1.0  | 0.8  | 5.1  | 6.9    | 3.3    | 2.4    | 3.1     |
| Bloomberg Barclays US TIPS         | 1.99  | 7.4      | 0.8   | 8.4  | -1.3 | 3.0  | 4.7  | -1.4 | 3.6  | 8.4    | 3.3    | 2.6    | 3.4     |
| BofA ML 91 day T-Bills             | 1.55  | 0.3      | 0.5   | 2.3  | 1.9  | 0.9  | 0.3  | 0.1  | 0.0  | 2.3    | 1.7    | 1.1    | 0.6     |

OAS Credit Spread

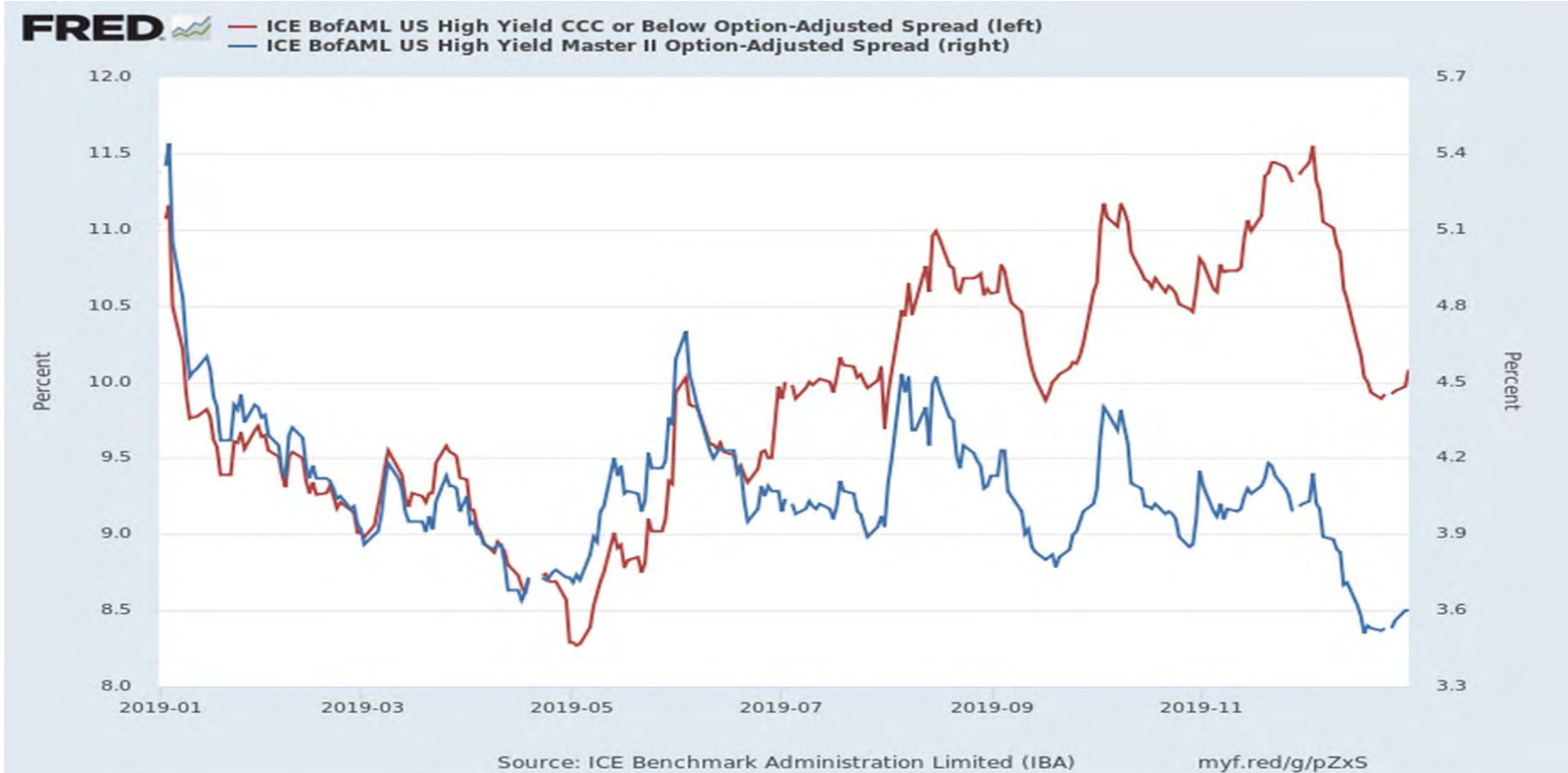


# U.S. Yield Curve



Source: Top Chart - Bloomberg Barclays. Bottom Chart - FactSet, Federal Reserve, J.P. Morgan Asset Management. Data are as of December 31, 2019.

## Market Favoring Higher Quality



# Interest Rate Sensitivity

12 Month Holding Period - Annualized Returns as of 12/31/2019

| Yield Change | 10 Year Treasury | Bloomberg Barclays Aggregate | Bloomberg Barclays Int Govt/Credit | ML Gov/Corp Master | ML 1-3 yr Gov/Corp | Defensive ML US HY BB/B ND | Short Duration ML US HY BB/B 1-3 yr |
|--------------|------------------|------------------------------|------------------------------------|--------------------|--------------------|----------------------------|-------------------------------------|
| (bps)        |                  | US Aggregate                 | US Int Govt/Credit                 |                    |                    |                            |                                     |
| -150         | 15.41            | 11.55                        | 7.84                               | 12.59              | 4.52               | 8.96                       | 6.34                                |
| -100         | 10.91            | 8.47                         | 5.87                               | 9.14               | 3.59               | 7.42                       | 5.63                                |
| -50          | 6.41             | 5.39                         | 3.90                               | 5.70               | 2.67               | 5.89                       | 4.92                                |
| -25          | 4.16             | 3.85                         | 2.92                               | 3.97               | 2.20               | 5.12                       | 4.57                                |
| 0            | 1.91             | 2.31                         | 1.93                               | 2.25               | 1.74               | 4.35                       | 4.21                                |
| 25           | -0.34            | 0.77                         | 0.95                               | 0.53               | 1.28               | 3.58                       | 3.86                                |
| 50           | -2.59            | -0.77                        | -0.04                              | -1.20              | 0.82               | 2.82                       | 3.50                                |
| 100          | -7.09            | -3.85                        | -2.01                              | -4.64              | -0.11              | 1.28                       | 2.79                                |
| 150          | -11.59           | -6.93                        | -3.98                              | -8.09              | -1.04              | -0.26                      | 2.08                                |
| 200          | -16.09           | -10.01                       | -5.95                              | -11.53             | -1.96              | -1.79                      | 1.37                                |
| 250          | -20.59           | -13.09                       | -7.92                              | -14.98             | -2.89              | -3.33                      | 0.66                                |
| 300          | -25.09           | -16.17                       | -9.89                              | -18.42             | -3.81              | -4.86                      | -0.05                               |
| 350          | -29.59           | -19.25                       | -11.86                             | -21.87             | -4.74              | -6.40                      | -0.76                               |
| 400          | -34.09           | -22.33                       | -13.83                             | -25.31             | -5.66              | -7.93                      | -1.47                               |
| 450          | -38.59           | -25.41                       | -15.80                             | -28.76             | -6.59              | -9.47                      | -2.18                               |
| 500          | -43.09           | -28.49                       | -17.77                             | -32.20             | -7.51              | -11.00                     | -2.89                               |
| Duration     | 9.00             | 6.16                         | 3.94                               | 6.89               | 1.85               | 3.07                       | 1.42                                |

**FOR ILLUSTRATIVE PURPOSES ONLY:** For each index the current yield to worst as of 12/31/2019 was used as the base case annualized return. The annualized return sensitivity to a uniform increase or decrease in the yield curve was calculated by taking the index's Macaulay's (Modified) Duration to Worst as of 12/31/2019 multiplied by the percentage point change in the yield curve (basis point change divided by 100) and then appropriately adding or subtracting this implied percentage change in the value of the index (due to the shift in the yield curve) to the base case annualized return. This is a rough approximation of the annual return sensitivity to parallel shifts in the yield curve. **SOURCE:** PENN Capital Internal Research.

## Real Estate Market

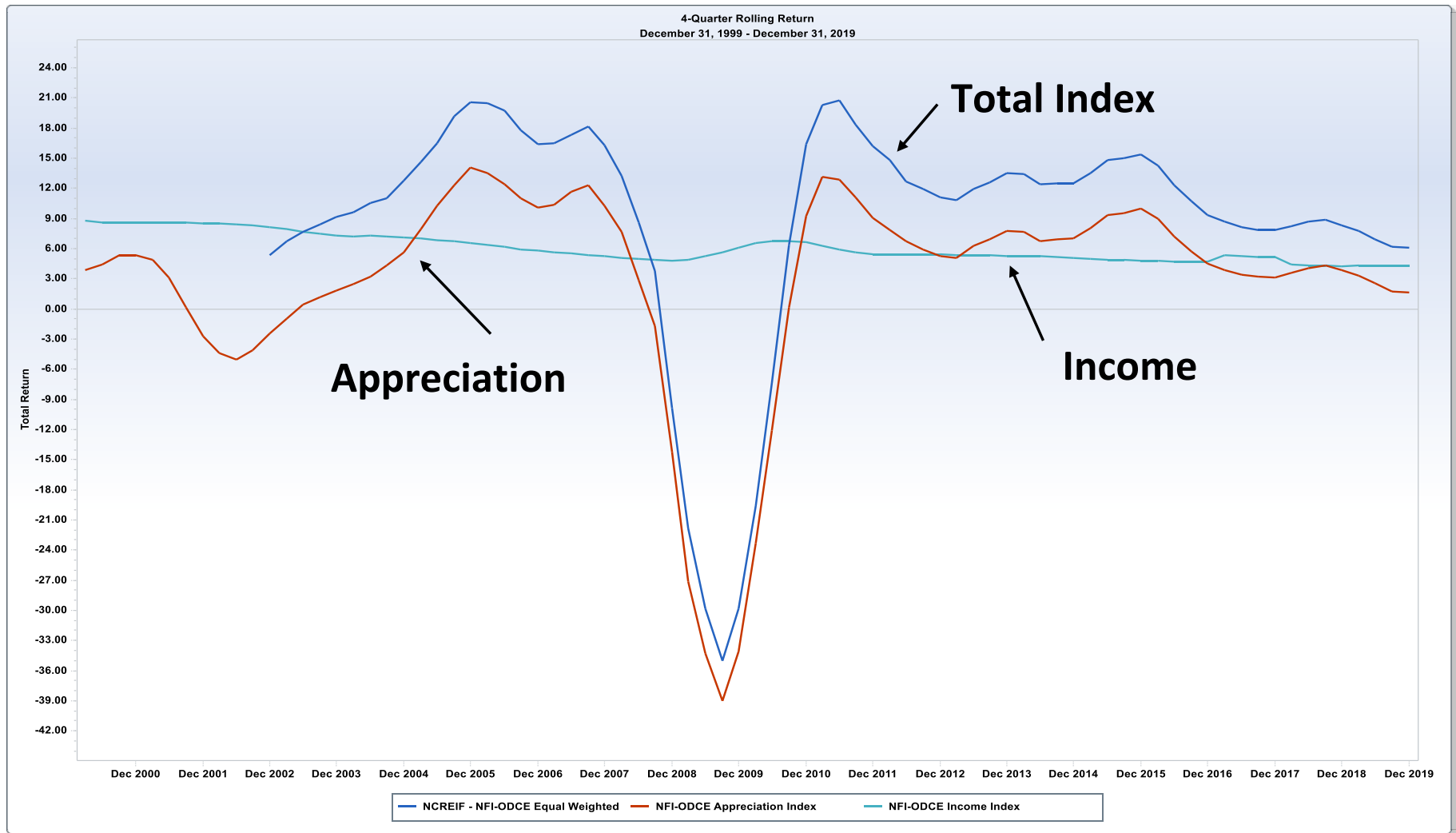
Private real estate, as measured by the NCREIF ODCE Equal Weighted Index, returned 1.5% (1.3% net) in the fourth quarter, consisting of income gains of 1.0% and modest appreciation of 0.5%. Consistent with expectations, income has been the primary driver of return, accounting for 4.3% of the 6.0% total return in 2019. The prospective low interest rates for the foreseeable future should be supportive of real estate valuations going forward, while the income component remains attractive to investors seeking sources of yield in a low rate environment. Additionally, fundamentals such as occupancy, new supply and rent growth all appear healthy. Assuming income of 4-5% per year and appreciation of 1-3%, expectations for total returns of 5%-8% from core real estate appear reasonable.

| <u>Sector</u> | <u>Index</u>                     | <u>4Q 19</u> | <u>YTD</u> | <u>2018</u> | <u>2017</u> | <u>2016</u> | <u>2015</u> | <u>2014</u> | <u>1-Year</u> | <u>3-Year</u> | <u>5-Year</u> | <u>10-Year</u> |
|---------------|----------------------------------|--------------|------------|-------------|-------------|-------------|-------------|-------------|---------------|---------------|---------------|----------------|
| US Private    | NCREIF ODCE Equal Weighted (net) | 1.3          | 5.2        | 7.3         | 6.9         | 8.4         | 14.2        | 11.4        | 5.2           | 6.5           | 8.4           | 10.5           |
|               | NCREIF ODCE Income Index         | 1.1          | 4.3        | 4.3         | 5.1         | 4.7         | 4.8         | 5.1         | 4.3           | 4.6           | 4.6           | 5.1            |
|               | NCREIF ODCE Appreciation Index   | 0.5          | 1.6        | 3.9         | 3.1         | 4.5         | 10.0        | 7.0         | 1.6           | 2.9           | 4.6           | 6.1            |

|                                                   | Total return<br>(incl. income)<br>2019 | Total return<br>(incl. income)<br>2020 | Total return<br>(incl. income)<br>2021 | Total return<br>(incl. income)<br>2019 to 2023<br>(per year) |
|---------------------------------------------------|----------------------------------------|----------------------------------------|----------------------------------------|--------------------------------------------------------------|
| <b>National, All<br/>Property Types<br/>(NPI)</b> | 6.4                                    | 5.7                                    | 4.9                                    | 5.6                                                          |
| <b>Office</b>                                     | 6.2                                    | 5.6                                    | 4.4                                    | 5.2                                                          |
| <b>Retail</b>                                     | 2.5                                    | 3.5                                    | 4.4                                    | 4.1                                                          |
| <b>Industrial</b>                                 | 12.5                                   | 8.7                                    | 6.5                                    | 7.9                                                          |
| <b>Apartment</b>                                  | 5.6                                    | 5.7                                    | 5.1                                    | 5.6                                                          |

**Source:** Average of respondents' forecasts of the NCREIF Property Index (NPI) and sub-indices by property type. **Source:** Pension Real Estate Association Consensus Forecast Survey of the NCREIF Property Index Q4 2019.

# Real Estate Market

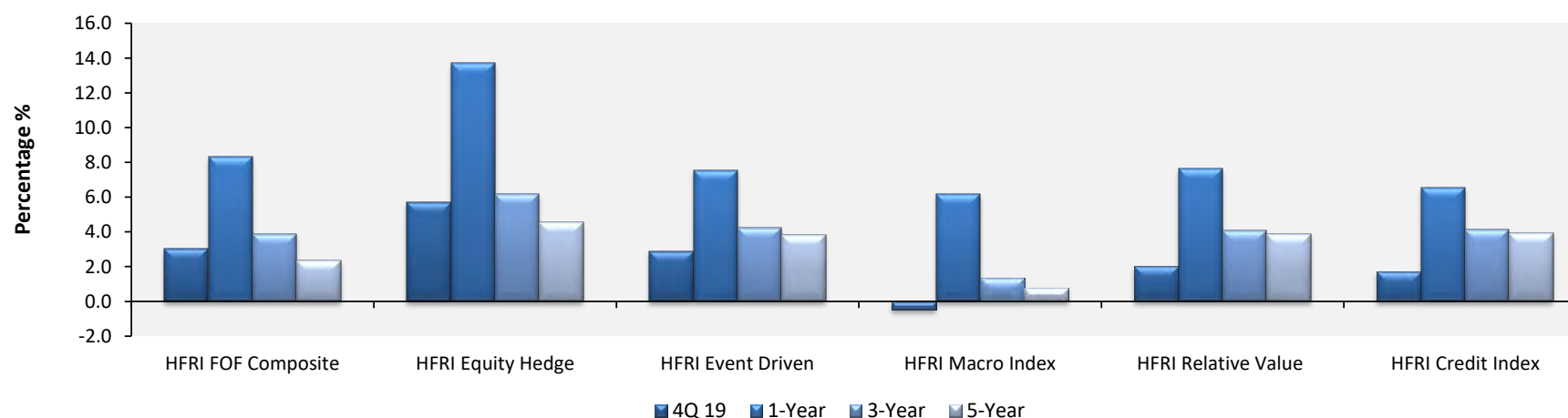


# Hedge Fund of Funds Market

Hedge fund returns were broadly positive during the fourth quarter and calendar year 2019, benefiting from strong returns across asset classes. The HFRI Fund of Funds Composite rose 8.3% on the year, and the sub-strategy returns shown below were generally range-bound between 6-8%. Equity-oriented strategies were the clear outlier in a year that saw outsized global equity returns, as the HFRI Equity Hedge was up 5.7% during the fourth quarter and 13.7% for the year. Hedge fund of funds manager returns were more dispersed for the year and largely a function of how much directional equity risk they were willing to take, as well as how hedged their portfolios were. Higher levels of equity risk and less hedging generally served managers well in 2019, though many hedge fund of funds managers were more cautious in their positioning given the high level of equity market valuations and the current late stage of economic expansion. Outside of equity strategies, relative value and event driven strategies were the best performers for the year, returning 7.6% and 7.5%, respectively. Credit-oriented strategies, while broadly positive on the year, generally lagged high yield bond indices in a strong year for high yield corporate credit. Managers positioned for rising interest rates coming into 2019 through high levels of loan exposure (floating rate) performed relatively worse than the broader markets, and stressed/distressed credit opportunities remained limited during the year.

| <b>Strategy</b>          | <b>Index</b>        | <b>4Q 19</b> | <b>YTD</b> | <b>2018</b> | <b>2017</b> | <b>2016</b> | <b>2015</b> | <b>2014</b> | <b>1-Year</b> | <b>3-Year</b> | <b>5-Year</b> | <b>10-Year</b> |
|--------------------------|---------------------|--------------|------------|-------------|-------------|-------------|-------------|-------------|---------------|---------------|---------------|----------------|
| <b>Fund of Funds</b>     | HFRI FOF Composite  | 3.0          | 8.3        | -4.0        | 7.8         | 0.5         | -0.3        | 3.4         | 8.3           | 3.9           | 2.4           | 2.8            |
| <b>Equity Long-Short</b> | HFRI Equity Hedge   | 5.7          | 13.7       | -7.1        | 13.3        | 5.5         | -1.0        | 1.8         | 13.7          | 6.2           | 4.6           | 4.7            |
| <b>Event Driven</b>      | HFRI Event Driven   | 2.9          | 7.5        | -2.1        | 7.6         | 10.6        | -3.6        | 1.1         | 7.5           | 4.2           | 3.8           | 4.9            |
| <b>Global Macro</b>      | HFRI Macro Index    | -0.5         | 6.2        | -4.1        | 2.2         | 1.0         | -1.3        | 5.6         | 6.2           | 1.3           | 0.8           | 1.2            |
| <b>Relative Value</b>    | HFRI Relative Value | 2.0          | 7.6        | -0.4        | 5.1         | 7.7         | -0.3        | 4.0         | 7.6           | 4.1           | 3.9           | 5.2            |
| <b>Credit</b>            | HFRI Credit Index   | 1.7          | 6.5        | 0.0         | 6.0         | 8.6         | -1.0        | 3.0         | 6.5           | 4.1           | 3.9           | 5.4            |

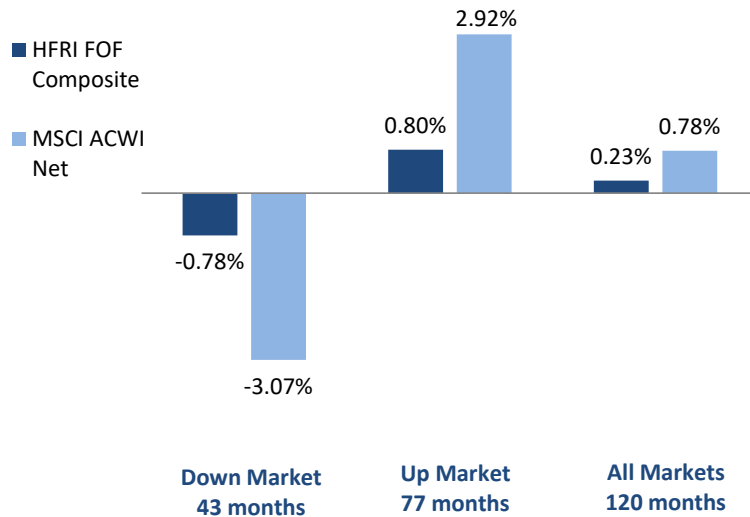
## Hedge Fund Strategy Performance



# Hedge Fund of Funds Market

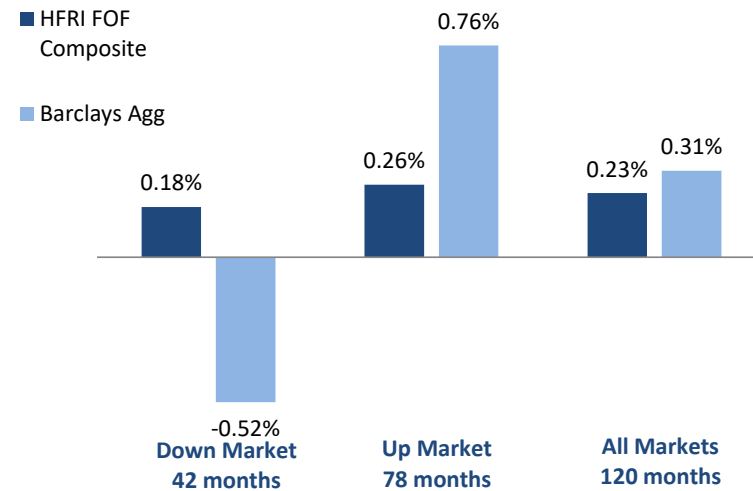
## Up/Down Capture vs. Equity

Average Returns  
December 2009 - December 2019



## Up/Down Capture vs. Bonds

Average Returns  
December 2009 - December 2019





# **FELRA and UFCW Pension Fund**

Master Consulting Services Report

Period Ended

December 31, 2019

**FELRA and UFCW Pension Fund**  
**Master Consulting Services Report as of December 31, 2019**

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| <b>Total Fund Growth of Assets</b> |                       |                            |                    |                   |                    |                  |
|------------------------------------|-----------------------|----------------------------|--------------------|-------------------|--------------------|------------------|
|                                    | <b>Fourth Quarter</b> | <b>Fiscal Year-To-Date</b> | <b>Three Years</b> | <b>Five Years</b> | <b>Seven Years</b> | <b>Ten Years</b> |
| Beginning Market Value             | \$131,109,693         | \$193,056,463              | \$367,162,534      | \$531,306,478     | \$603,740,808      | \$673,508,804    |
| Net Cash Flow                      | -\$26,962,901         | -\$104,523,383             | -\$311,199,908     | -\$516,601,054    | -\$702,035,513     | -\$929,380,871   |
| Net Investment Change              | \$1,520,339           | \$17,134,050               | \$49,704,505       | \$90,961,707      | \$203,961,837      | \$361,539,198    |
| Ending Market Value                | \$105,667,131         | \$105,667,131              | \$105,667,131      | \$105,667,131     | \$105,667,131      | \$105,667,131    |

- The Fund's fiscal year end is December 31st.
- The present assumed actuarial rate effective January 1, 2016 as determined by the plan actuary is 7.0%.

# FELRA and UFCW Pension Fund

Master Consulting Services Report as of December 31, 2019

## Performance Summary (Gross of Fees) - Annualized

|                                        | Market Value  | % of Portfolio | Ending December 31, 2019 |            |       |       |       |        |
|----------------------------------------|---------------|----------------|--------------------------|------------|-------|-------|-------|--------|
|                                        |               |                | 2019<br>Q4               | Fiscal YTD | 3 Yrs | 5 Yrs | 7 Yrs | 10 Yrs |
| Total Fund                             | \$105,667,131 | 100.0%         | 1.4%                     | 10.2%      | 6.7%  | 6.2%  | 7.4%  | 7.8%   |
| Total Investment Grade Bonds           | \$80,444,572  | 76.1%          | 0.7%                     | 4.2%       | 2.6%  | 2.3%  | 2.0%  | 3.8%   |
| Total Global Tactical Asset Allocation | \$13,841,901  | 13.1%          | 5.1%                     | 21.1%      | 8.6%  | 7.2%  | 6.8%  | --     |
| Total Cash Equivalents                 | \$9,477,868   | 9.0%           | 0.5%                     | 1.6%       | 1.2%  | 0.8%  | 0.6%  | 0.4%   |
| Total Other                            | \$1,902,789   | 1.8%           |                          |            |       |       |       |        |

|            | Fiscal Year Ends December 31st |       |       |      |      |      |       |       |      |       |
|------------|--------------------------------|-------|-------|------|------|------|-------|-------|------|-------|
|            | 2019                           | 2018  | 2017  | 2016 | 2015 | 2014 | 2013  | 2012  | 2011 | 2010  |
| Total Fund | 10.2%                          | -1.6% | 12.0% | 8.1% | 3.0% | 6.0% | 14.9% | 12.5% | 0.6% | 13.6% |

**FELRA and UFCW Pension Fund**  
**Master Consulting Services Report as of December 31, 2019**

| Current vs. Policy               |                      |               |               |               |            |               |
|----------------------------------|----------------------|---------------|---------------|---------------|------------|---------------|
|                                  | Current              | Current       | Policy        | Policy Range  | Difference | Difference    |
| Domestic Equity                  | --                   | --            | 20.0%         | 0.0% - 40.0%  | -20.0%     | -\$21,133,426 |
| International Equity             | --                   | --            | 0.0%          | 0.0% - 0.0%   | 0.0%       | \$0           |
| Emerging Markets Equity          | --                   | --            | 0.0%          | 0.0% - 0.0%   | 0.0%       | \$0           |
| Investment Grade Bonds           | \$80,444,572         | 76.1%         | 45.0%         | 0.0% - 100.0% | 31.1%      | \$32,894,363  |
| Opportunistic Fixed Income       | --                   | --            | 10.0%         | 0.0% - 20.0%  | -10.0%     | -\$10,566,713 |
| Short Duration High Yield Bonds  | --                   | --            | 5.0%          | 0.0% - 10.0%  | -5.0%      | -\$5,283,357  |
| Real Estate                      | --                   | --            | 0.0%          | 0.0% - 0.0%   | 0.0%       | \$0           |
| Hedge Fund of Funds              | --                   | --            | 0.0%          | 0.0% - 0.0%   | 0.0%       | \$0           |
| Global Tactical Asset Allocation | \$13,841,901         | 13.1%         | 15.0%         | 0.0% - 30.0%  | -1.9%      | -\$2,008,168  |
| Cash Equivalents / Other         | \$11,380,657         | 10.8%         | 5.0%          | 0.0% - 20.0%  | 5.8%       | \$6,097,301   |
| <b>Total</b>                     | <b>\$105,667,131</b> | <b>100.0%</b> | <b>100.0%</b> |               |            |               |

- The Policy is effective TBD.
- Cash Equivalents / Other includes PNC STIF and EnTrust Capital Diversified Peru Class X.

## FELRA and UFCW Pension Fund – Asset Allocation

- Asset allocation and glide path reviews were presented and discussed with the Board of Trustees at the following meetings: April 27, 2016, August 3, 2016, January 26, 2017, March 5, 2017, May 31, 2017, July 13, 2017, January 10, 2018, March 3, 2018, June 4, 2018, and July 18, 2019.
- At the January 26, 2017 meeting, IPS recommended: 1) Eliminate the HFoF investments with EnTrust and Mesirow as soon as possible; 2) Submit a redemption schedule with JPM real estate to fully liquidate by 12/31/18. Rebalance to the 15% policy ASAP, to 10% at 12/31/17, and fully redeem by 12/31/18. Recommendations were not approved at that time. Additional cash flow analysis and asset allocation information was sent to the Administrator and co-counsel. The Trustees elected to eliminate the Policy to reflect the ongoing liquidation of the Fund's assets. The effective date is January 1, 2017.
- On March 5, 2017, IPS sent a follow-up memo to the Board of Trustees regarding cash flow analysis and what order the Fund's portfolios should be liquidated so there is sufficient cash to pay benefits and administrative expenses.
- At the May 31, 2017 meeting, the Trustees voted to rebalance to the January 2017 recommended policy shown on page 3 of the report. To rebalance to those targets, terminate Gryphon (liquidated March 2018) and Vanguard EM (liquidated February 2018). Proceeds were used for cash flow needs. On approximately a quarterly basis, discuss additional potential changes to the asset allocation.
- At the January 10, 2018 meeting, the Trustees voted to adopt the Policy labeled January 1, 2018 (effective 1/1/18). The only change compared to the current policy allocation was a further reduction to real estate (from 15% to 10%). In addition, the Trustees agreed to fully liquidate the real estate allocation effective December 31, 2018. The liquidation of the approximately \$38m was completed in four installments (3/31, 6/30, 9/30, 12/31). Any proceeds from the liquidation of real estate not needed for cash needs could be invested with SBH (investment grade fixed income).
- At the December 12, 2018 meeting, the recommendations to liquidate Franklin Templeton (global bonds) and Chartwell (short duration high yield) were approved. The portfolios were liquidated in January 2019 and February 2019 respectively.
- At the July 18, 2019 meeting, the Trustees elected to amend the Policy and Policy Ranges as follows: domestic equity – decrease Policy from 30% to 20% (no change to range of 20–40%) and investment grade fixed income – increase Policy from 25% to 45% (0–100%).
- At the September 25, 2019 meeting, the Trustees elected to liquidate the portfolios managed by WEDGE Capital (Domestic Equity), Vanguard (Domestic Equity), and First Eagle (GTAA) and utilize the proceeds for cash needs. The Trustees also elected to modify the Policy Range for Domestic Equity to 0 – 40%.

**Recommendations: None.**

## FELRA and UFCW Pension Fund – Recent Portfolio Activity

### 2019 – 1Q

- On January 9, 2019, the balance of JP Morgan (real estate) liquidation totaling \$7,289,460.15 transferred to cash (PNC STIF).
- On January 10, 2019, Meridian distributed \$10,618.94 in part of the ongoing liquidation.
- On January 18, 2019, \$10.0M transferred from equity (Vanguard) to cash (PNC STIF).
- On February 1, 2019, cash proceeds of the Franklin Templeton termination (effective 1/31/2019) totaling \$29,417,079.98 transferred to cash (PNC STIF). SBH (investment grade fixed income) received \$29.0M with the remainder utilized for ongoing cash needs.
- On February 13, 2019, Meridian distributed \$91,904.00 in part of the ongoing liquidation.
- On February 14, 2019, proceeds of the Chartwell SDHY termination totaling \$4,334,627.25 transferred to SBH.
- On February 27, 2019, \$4.0M transferred from equity (Wedge) to cash (PNC STIF).
- On March 21, 2019, \$3.5M transferred from equity (Vanguard) to cash (PNC STIF).
- On March 28, 2019, \$6.5M transferred from equity (Wedge) to cash (PNC STIF).

### 2019 – 2Q

- On April 4, 2019, \$5.0M transferred from GTAA (First Eagle) to cash (PNC STIF).
- On April 17, 2019, Meridian distributed \$5,113.23 in part of the ongoing liquidation.
- On May 29, 2019, \$3.0M transferred from fixed income (SBH) to cash (PNC STIF).
- On June 26, 2019, \$12.0M transferred from fixed income (SBH) to cash (PNC STIF).

### 2019 – 3Q

- On July 30, 2019, \$10.0M transferred from fixed income (SBH) to cash (PNC STIF).
- On August 29, 2019, \$6.0M transferred from fixed income (SBH - \$3M) and equity (WEDGE - \$3M) to cash (PNC STIF).
- On September 27, 2019, proceeds of the Vanguard (equity) termination totaling \$12,784,123 transferred to cash (PNC STIF). Of those proceeds, \$1.2M was reinvested with SBH.

### 2019 – 4Q

- On October 31, 2019, \$10.0M transferred from equity (WEDGE) to cash (PNC STIF).
- On November 26, 2019, WEDGE was terminated, with all assets (approximately \$9.6M) transferred to cash (PNC STIF).
- Effective November 31, 2019, \$12.0M was redeemed from GTAA (First Eagle) to cash (PNC STIF).
- Effective December 31, 2019, First Eagle was terminated, with all assets transferred to cash (PNC STIF) in two installments in early January totaling \$13,841,901.

# FELRA and UFCW Pension Fund

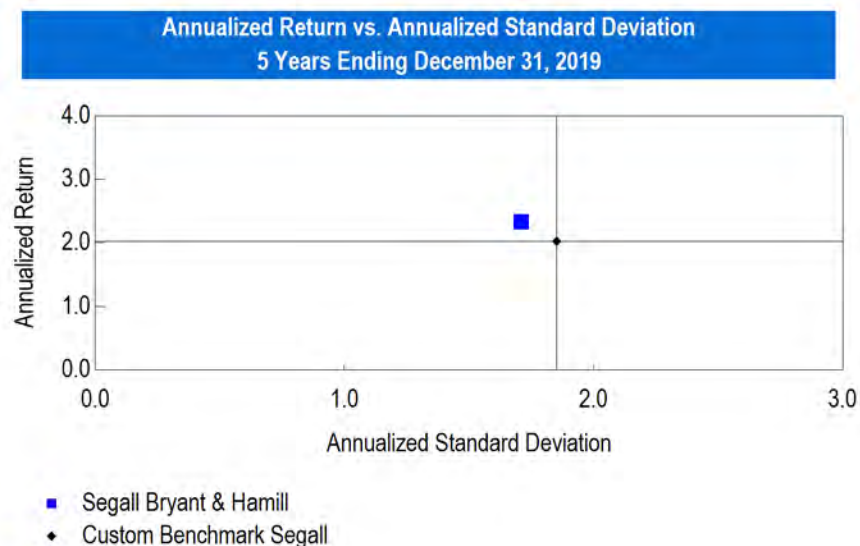
Master Consulting Services Report as of December 31, 2019

## Performance Detail (Gross of Fees) - Annualized

|                                          |               |                | Ending December 31, 2019 |            |       |       |       |        |           |                |
|------------------------------------------|---------------|----------------|--------------------------|------------|-------|-------|-------|--------|-----------|----------------|
|                                          | Market Value  | % of Portfolio | 2019 Q4                  | Fiscal YTD | 3 Yrs | 5 Yrs | 7 Yrs | 10 Yrs | Inception | Inception Date |
| Total Fund                               | \$105,667,131 | 100.0%         | 1.4%                     | 10.2%      | 6.7%  | 6.2%  | 7.4%  | 7.8%   | 6.3%      | Jan-97         |
| Total Investment Grade Bonds             | \$80,444,572  | 76.1%          | 0.7%                     | 4.2%       | 2.6%  | 2.3%  | 2.0%  | 3.8%   | 3.3%      | Jun-07         |
| Segall Bryant & Hamill                   | \$80,444,572  | 76.1%          | 0.7%                     | 4.2%       | 2.6%  | 2.3%  | 1.9%  | 3.3%   | 3.8%      | Jan-09         |
| Custom Benchmark Segall                  |               |                | 0.6%                     | 4.0%       | 2.3%  | 2.0%  | 1.6%  | 2.9%   | 3.2%      | Jan-09         |
| Total Global Tactical Asset Allocation   | \$13,841,901  | 13.1%          | 5.1%                     | 21.1%      | 8.6%  | 7.2%  | 6.8%  | --     | 6.7%      | Apr-10         |
| First Eagle Global Value                 | \$13,841,901  | 13.1%          | 5.1%                     | 21.1%      | 8.6%  | 7.4%  | --    | --     | 6.5%      | Sep-14         |
| 65% MSCI World Index/35% CitigroupWGBI   |               |                | 5.4%                     | 19.9%      | 9.7%  | 6.5%  | --    | --     | 5.6%      | Sep-14         |
| Total Cash Equivalents                   | \$9,477,868   | 9.0%           | 0.5%                     | 1.6%       | 1.2%  | 0.8%  | 0.6%  | 0.4%   | --        | Jul-06         |
| PNC STIF                                 | \$9,477,868   | 9.0%           | 0.5%                     | 1.6%       | 1.2%  | 0.8%  | 0.6%  | 0.5%   | 1.6%      | Jul-06         |
| Total Other                              | \$1,902,789   | 1.8%           |                          |            |       |       |       |        |           |                |
| EnTrust Capital Diversified Peru Class X | \$1,902,789   | 1.8%           |                          |            |       |       |       |        |           |                |

| Account Information |                         |
|---------------------|-------------------------|
| Account Name        | Segall Bryant & Hamill  |
| Account Structure   | Separate Account        |
| Investment Style    | Active                  |
| Inception Date      | 1/01/09                 |
| Account Type        | US Fixed Income Core    |
| Benchmark           | Custom Benchmark Segall |
| Universe            |                         |

| Segall Bryant & Hamill   |                |                     |
|--------------------------|----------------|---------------------|
| Ending December 31, 2019 |                |                     |
|                          | Fourth Quarter | Inception<br>1/1/09 |
| Beginning Market Value   | \$79,986,136   | \$41,048,647        |
| Net Cash Flow            | \$0            | \$26,217,964        |
| Net Investment Change    | \$458,437      | \$13,177,961        |
| Ending Market Value      | \$80,444,572   | \$80,444,572        |



| 3 Years Ending December 31, 2019 |                 |                                |                            |                              |
|----------------------------------|-----------------|--------------------------------|----------------------------|------------------------------|
|                                  | Anlzd<br>Return | Anlzd<br>Standard<br>Deviation | Up Mkt<br>Capture<br>Ratio | Down Mkt<br>Capture<br>Ratio |
| Segall Bryant & Hamill           | 2.6%            | 1.1%                           | 94.4%                      | 45.9%                        |
| Custom Benchmark Segall          | 2.3%            | 1.3%                           | 100.0%                     | 100.0%                       |

| 5 Years Ending December 31, 2019 |                 |                                |                            |                              |
|----------------------------------|-----------------|--------------------------------|----------------------------|------------------------------|
|                                  | Anlzd<br>Return | Anlzd<br>Standard<br>Deviation | Up Mkt<br>Capture<br>Ratio | Down Mkt<br>Capture<br>Ratio |
| Segall Bryant & Hamill           | 2.3%            | 1.7%                           | 96.5%                      | 72.2%                        |
| Custom Benchmark Segall          | 2.0%            | 1.9%                           | 100.0%                     | 100.0%                       |

| Calendar Years          |            |      |       |       |      |      |      |      |      |           |                   |
|-------------------------|------------|------|-------|-------|------|------|------|------|------|-----------|-------------------|
|                         | 2019<br>Q4 | 1 Yr | 3 Yrs | 5 Yrs | 2019 | 2018 | 2017 | 2016 | 2015 | Inception | Inception<br>Date |
| Segall Bryant & Hamill  | 0.7%       | 4.2% | 2.6%  | 2.3%  | 4.2% | 1.1% | 2.6% | 2.4% | 1.3% | 3.8%      | Jan-09            |
| Custom Benchmark Segall | 0.6%       | 4.0% | 2.3%  | 2.0%  | 4.0% | 0.8% | 2.1% | 2.1% | 1.1% | 3.2%      | Jan-09            |

Note: Returns are gross of fees.

# FELRA & UFCW Pension Fund - Segall Bryant & Hamill

## Manager Summary

- IPS conducted due diligence meetings with Segall Bryant and Hamill on June 7, 2017, June 20, 2017, August 28, 2018, January 11, 2019 and April 24, 2019.

**Recommendation: None.**

## Compliance Summary

**Exception #1: Investment Objectives and Guidelines states:** Fixed income securities must be rated at least BBB-Baa3/BBB- or higher by Fitch, Moody's or Standard & Poor's. If a security is rated by all three agencies, two of the agencies must rate the security BBB- or Baa3 or above at the time of purchase. If only two of the rating agencies rate a security, the lower rating applies. If only one of the rating agencies rates a security, that rating will apply. If a security's rating falls below BBB-/Baa3/BBB-, the fixed income manager will immediately notify the trustees in writing of the event and describe its plan for dealing with the security. Should the manager decide to continue to hold the downgraded issue, the manager will report to the Trustees no less than quarterly in writing as to the status of the security and keep the Trustees fully informed of the improvement/deterioration of the valuation as well as to any change in their recommendation.

Three inherited bonds held as of 12/31/2019 are currently below investment grade with a total market value of \$775 (0.01% of the portfolio) and two bonds are in default with a total market value of \$771 (0.01% of the portfolio).

**Manager Response Summary:** The manager provided a table with the inherited bonds that are currently below investment grade and in default in the 4Q19 checklist. The manager noted ESC Lehman Brothers holdings Security is in liquidation and recovery is uncertain. Twin Reefs Pass-Securities are under strategic reorganization and the status of the securities is uncertain. The manager noted they received DPS 144 A Washington Mutual stock out of escrow and have sold the shares. The manager also noted they may receive additional shares.

**Action to be taken: Based on the follow-up information and comments provided by the manager, no action is required.**

**Exception #2: Diversification:** Investments in bonds rated below A-(Standard & Poor's/Fitch), A3 (Moody's) and non-rated bonds shall not exceed 20% of fixed income investments measured at market.

**Security: As of December 31, 2019, the manager held a total market value of \$52,924,484 (65.79% of the portfolio) in bonds rated below A-.**

**Manager Response Summary:** In a letter dated March 3, 2020, Segall Bryant & Hamill responded that consistent with the change in strategy from Intermediate to Short-Term Plus, they are requesting an addendum to the Investment Policy Statement to reflect the changes to the portfolio. The manager stated that the portfolio has been managed to accommodate the expected cash flow/run-off of the portfolio. The average portfolio credit quality is A- or better, and it holds only investment grade rated securities. It has been managed with this objective since the addendum dated April 3, 2018.

**Manager's Request:** On March 3, 2020, the manager requested the following exception to the policy: Investments in bonds rated below A- (Standard & Poor's & Fitch), A3 (Moody's) and non-rated bonds, shall not exceed 75% of fixed investments measured at market. The previous maximum amount was 20%. The manager stated that this does not reflect a change in investment philosophy and the objective of meeting the expected near term cash flow needs of the fund.

**Action to be taken: Discuss the manager's request with the Trustees. Consider the exception for the manager to allow investments in bonds rated below A- (Standard & Poor's & Fitch), A3 (Moody's) and non-rated bonds, to not exceed 75% of fixed investments measured at market.**

**Items of Interest:** None.

| Account Information |                                    | LumX Asset Management    |           |                     |
|---------------------|------------------------------------|--------------------------|-----------|---------------------|
| Account Name        | LumX Asset Management              | Ending December 31, 2019 |           |                     |
| Account Structure   | Commingled Fund                    | Fourth Quarter           |           | Inception<br>4/1/05 |
| Investment Style    | Active                             |                          |           |                     |
| Inception Date      | 4/01/05                            | Beginning Market Value   | \$23,684  | \$25,494,521        |
| Account Type        | Hedge Fund                         | Net Cash Flow            | -\$4,412  | -\$29,929,602       |
| Benchmark           | HFRI Fund of Funds Composite Index | Net Investment Change    | -\$19,273 | \$4,435,081         |
| Universe            |                                    | Ending Market Value      | --        | --                  |

Market value is as of December 31, 2016, plus or minus flows.

## FELRA & UFCW Pension Fund - LumX Asset Management

### Correspondence Summary

- Funded with \$25 million during the 1st quarter of 2005.
- On March 30, 2011, \$13 million was transferred to Transition Mesirov Cash account.
- Per the November 9, 2012 memo from Artis (underlying manager of EIM), the Fund received 455 shares of KiOR (CUSIP 4972171 09) and the shares were transferred to a Merrill Lynch brokerage account. Artis/EIM no longer manages the shares distributed and they are now the Fund's responsibility. Westwood will accept the shares of KiOR in-kind (existing 455 shares already in ML account) and any future distributions.
- On September 30, 2014, the merger between Gottex Fund Management Holdings Ltd. and EIM Group was completed.
- On June 2, 2017, Gottex Fund Management Holdings Ltd. changed the company name to LumX Asset Management.
- On January 14, 2016, the manager requested the Fund sign a consent to assignment due to the merger of Gottex Fund Management and EIM in September 2014. The Investment Management Agreement (IMA) that governs the relationship with FELRA was executed in January 2005 with EIM Management. IPS recommended the Fund sign the consent to agreement, subject to review by counsel. Decision : Approved
- On November 12, 2019, LumX distributed \$4,411.57 to cash (PNC STIF). This was the final distribution to complete the liquidation.

### Manager Summary

**Recommendation: Investment has been fully liquidated.**

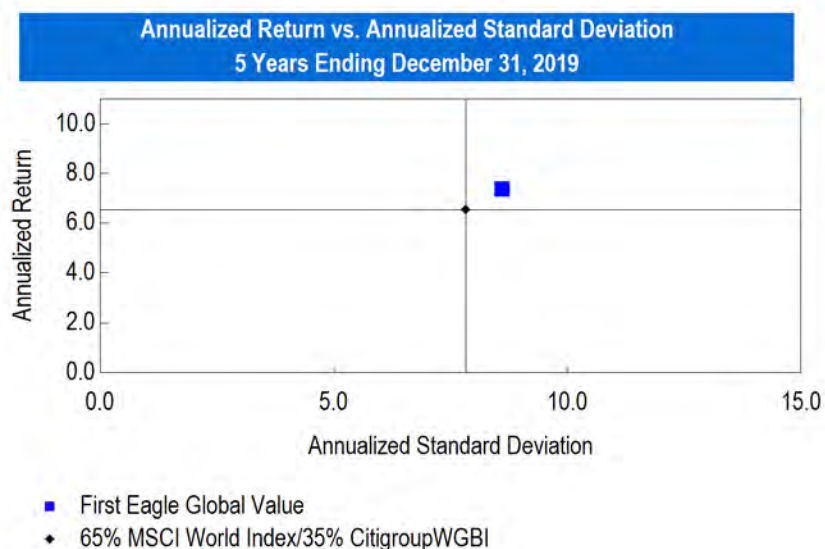
### Compliance Summary

Due to the customized separate HFoF structure, IPS does not monitor the fund of funds portfolio or the underlying managers' portfolios for compliance with the customized investment policy or the individual managers' policies.

**Items of Interest: Compliance** - The relationship was terminated as of September 30, 2010. **Manager did not return 4Q2014, 1Q2015, 2Q2015, 3Q2015, 4Q2015, 3Q2016, 4Q2016, 1Q2017, 2Q2017, 3Q2017, 4Q2017, 1Q2018, 2Q2018, 3Q2018, 4Q2018, 1Q2019, 2Q2019, 3Q2019, 4Q2019 compliance checklist.** In an email dated March 29, 2017 the manager stated there are no changes in any of the answers from their prior checklists. The manager stated the only positions that they currently manage for the mutual client are illiquid hedge fund positions. There have been no changes in their firm that would in any way impact their ongoing monitoring of the illiquid positions.

| Account Information |                                        |
|---------------------|----------------------------------------|
| Account Name        | First Eagle Global Value               |
| Account Structure   | Commingled Fund                        |
| Investment Style    | Active                                 |
| Inception Date      | 9/01/14                                |
| Account Type        | Other                                  |
| Benchmark           | 65% MSCI World Index/35% CitigroupWGBI |
| Universe            |                                        |

| First Eagle Global Value<br>Ending December 31, 2019 |                |                     |
|------------------------------------------------------|----------------|---------------------|
|                                                      | Fourth Quarter | Inception<br>9/1/14 |
| Beginning Market Value                               | \$24,981,622   | \$0                 |
| Net Cash Flow                                        | -\$12,000,000  | \$500,000           |
| Net Investment Change                                | \$860,279      | \$13,341,901        |
| Ending Market Value                                  | \$13,841,901   | \$13,841,901        |



| 3 Years Ending December 31, 2019          |                 |                                |                            |                              |
|-------------------------------------------|-----------------|--------------------------------|----------------------------|------------------------------|
|                                           | Anlzd<br>Return | Anlzd<br>Standard<br>Deviation | Up Mkt<br>Capture<br>Ratio | Down Mkt<br>Capture<br>Ratio |
| First Eagle Global Value                  | 8.6%            | 8.4%                           | 98.3%                      | 113.5%                       |
| 65% MSCI World Index/35%<br>CitigroupWGBI | 9.7%            | 7.5%                           | 100.0%                     | 100.0%                       |

| 5 Years Ending December 31, 2019          |                 |                                |                            |                              |
|-------------------------------------------|-----------------|--------------------------------|----------------------------|------------------------------|
|                                           | Anlzd<br>Return | Anlzd<br>Standard<br>Deviation | Up Mkt<br>Capture<br>Ratio | Down Mkt<br>Capture<br>Ratio |
| First Eagle Global Value                  | 7.4%            | 8.6%                           | 105.2%                     | 97.0%                        |
| 65% MSCI World Index/35%<br>CitigroupWGBI | 6.5%            | 7.8%                           | 100.0%                     | 100.0%                       |

|                                        | Calendar Years |       |       |       |       |       |       |       |       |           | Inception<br>Date |
|----------------------------------------|----------------|-------|-------|-------|-------|-------|-------|-------|-------|-----------|-------------------|
|                                        | 2019<br>Q4     | 1 Yr  | 3 Yrs | 5 Yrs | 2019  | 2018  | 2017  | 2016  | 2015  | Inception |                   |
| First Eagle Global Value               | 5.1%           | 21.1% | 8.6%  | 7.4%  | 21.1% | -7.6% | 14.4% | 11.4% | 0.1%  | 6.5%      | Sep-14            |
| 65% MSCI World Index/35% CitigroupWGBI | 5.4%           | 19.9% | 9.7%  | 6.5%  | 19.9% | -5.8% | 17.0% | 5.6%  | -1.6% | 5.6%      | Sep-14            |

Note: Returns are gross of fees.

## FELRA & UFCW Pension Fund - First Eagle Global Value

### Manager Summary

- IPS conducted due diligence meetings with First Eagle on April 13, 2017, May 11, 2017, July 24, 2017, November 9, 2017, December 13, 2018 and November 12, 2019.
- Effective July 1, 2018, First Eagle lowered the annual expense cap from 87 basis points to 78 basis points for the Global Value commingled fund. The annual management fee remains at 75 basis points. Investors should receive a supplement to the fund's Private Placement Memorandum on or before July 31, and no action is required on the part of investors to receive the reduced expense cap.

**Recommendation: Liquidate as needed for cash flow needs. Decision: Approved**

### Compliance Summary

**Commingled Fund:** Due to the commingled fund structure, IPS does not monitor the holdings within the commingled fund for compliance with the client's investment policy statement. The commingled fund is governed by its own investment policy.

Manager verified that the portfolio is currently, and has been during the past quarter, in compliance with the firm's commingled investment vehicle guidelines and/or prospectus governing the management of the investment. With respect to the portfolio(s) under management, manager acknowledges sole fiduciary responsibility under ERISA for adherence with the commingled investment vehicle and /or prospectus guidelines.

**Items of Interest: Personnel Departures** - The manager stated effective January 2, 2020, Lynn Perkins (Chief Financial Officer of FEIM) left the firm. Effective December 31, 2019, Oanh Nguyen (Senior Analyst) left the firm. **Personnel Change** - The manager stated effective January 2, 2020, Brian Margulies became the Chief Financial Officer of FEIM.

## Commission Recapture Provider

- Cowen and Company, LLC.
- On April 3, 2017, Cowen Group announced the signing of a definitive agreement to acquire ConvergeEx Group. IPS contacted John Seyler at ConvergeEx to discuss the transaction. Per ConvergeEx, there will be no impact to existing ConvergeEx clients and a consent to assignment is not required. The transaction closed on June 1, 2017. Following the acquisition, the name changed to Cowen Execution Services, LLC.
- As a result of this transaction, CovergeEx's Plan Sponsor Division, renamed Cowen Execution Services, LLC, will be moved into Cowen and Company, LLC. You may have received correspondence from Cowen regarding "assignment" of your current agreement with Cowen Execution Services to Cowen and Company. IPS has been in contact with Cowen and recommends that you agree to the assignment. The notice sent by Cowen is structured as a negative consent; therefore, agreeing to the assignment requires no action.

## Custody Bank

- The current custodian is PNC Bank.

## Investment Policy Statement

- Investment policy statement was adopted in August 2014.

## Commingled Funds

- Commingled Fund: Due to the commingled fund structure, IPS does not monitor the holdings within the commingled fund for compliance with the client's investment policy statement. The commingled fund is governed by its own investment policy.

## Proxy Voting

- Pursuant to its Agreement with the Fund, responsibility for the exercise of ownership rights including the right to vote proxies is delegated to Marco Consulting Group, which is expected to vote all proxies in accordance with applicable law and the fiduciary responsibility provisions of ERISA. To enable the Trustees to monitor proxy voting, the Investment Managers shall submit to Marco any proxies for the Fund, on a monthly basis.



# **FELRA and UFCW Pension Fund**

## Appendix

### FELRA and UFCW Pension Fund - Cash Flow Analysis

| Quarter Ending | Beginning Market Value | Net Contributions /<br>Withdrawals | Appreciation / Depreciation | Ending Market Value |
|----------------|------------------------|------------------------------------|-----------------------------|---------------------|
| Jun-08         | \$927,883,998          | (\$22,279,057)                     | \$3,761,688                 | \$909,366,629       |
| Sep-08         | \$909,366,629          | (\$20,509,818)                     | (\$80,014,998)              | \$808,841,813       |
| Dec-08         | \$808,841,813          | (\$20,711,188)                     | (\$113,094,795)             | \$675,035,830       |
| Mar-09         | \$675,035,830          | (\$20,585,950)                     | (\$39,228,598)              | \$615,221,281       |
| Jun-09         | \$615,221,281          | (\$20,646,824)                     | \$46,554,642                | \$641,129,099       |
| Sep-09         | \$641,129,099          | (\$15,477,240)                     | \$51,866,729                | \$677,518,587       |
| Dec-09         | \$677,518,587          | (\$20,301,671)                     | \$16,291,888                | \$673,508,804       |
| Mar-10         | \$673,508,804          | (\$23,964,727)                     | \$24,806,670                | \$674,350,747       |
| Jun-10         | \$674,350,747          | (\$14,607,147)                     | (\$28,805,278)              | \$630,938,322       |
| Sep-10         | \$630,938,322          | (\$18,531,935)                     | \$48,030,080                | \$660,436,468       |
| Dec-10         | \$660,436,468          | (\$19,020,364)                     | \$39,663,596                | \$681,079,700       |
| Mar-11         | \$681,079,700          | (\$19,226,978)                     | \$23,472,595                | \$685,325,318       |
| Jun-11         | \$685,325,317          | (\$19,226,221)                     | \$7,939,126                 | \$674,038,223       |
| Sep-11         | \$674,038,223          | (\$17,543,142)                     | (\$54,950,333)              | \$601,544,748       |
| Dec-11         | \$601,544,748          | (\$17,996,347)                     | \$26,652,623                | \$610,201,024       |
| Mar-12         | \$610,201,024          | (\$18,424,045)                     | \$41,651,407                | \$633,428,386       |
| Jun-12         | \$633,428,386          | (\$19,565,191)                     | (\$12,196,300)              | \$601,666,895       |
| Sep-12         | \$601,666,895          | (\$19,502,528)                     | \$27,990,815                | \$610,155,182       |
| Dec-12         | \$610,155,182          | (\$19,736,735)                     | \$13,322,360                | \$603,740,808       |
| Mar-13         | \$603,740,808          | (\$21,331,110)                     | \$25,836,469                | \$608,246,166       |
| Jun-13         | \$608,246,166          | (\$22,971,241)                     | (\$3,558,977)               | \$581,715,949       |
| Sep-13         | \$581,715,949          | (\$22,792,009)                     | \$29,121,566                | \$588,045,505       |
| Dec-13         | \$588,045,505          | (\$23,020,041)                     | \$29,768,336                | \$594,793,801       |
| Mar-14         | \$594,793,801          | (\$22,948,172)                     | \$11,617,817                | \$583,463,445       |
| Jun-14         | \$583,463,445          | (\$23,781,419)                     | \$20,935,774                | \$580,617,800       |
| Sep-14         | \$580,617,800          | (\$23,973,486)                     | (\$7,324,690)               | \$549,319,624       |
| Dec-14         | \$549,319,624          | (\$24,616,981)                     | \$6,603,834                 | \$531,306,478       |
| Mar-15         | \$531,306,478          | (\$23,458,617)                     | \$17,197,180                | \$525,045,041       |
| Jun-15         | \$525,045,041          | (\$24,143,915)                     | \$5,472,944                 | \$506,374,069       |
| Sep-15         | \$506,374,069          | (\$24,112,722)                     | (\$22,853,704)              | \$459,407,643       |
| Dec-15         | \$459,407,643          | (\$27,542,185)                     | \$12,993,637                | \$444,859,095       |
| Mar-16         | \$444,859,095          | (\$26,773,145)                     | \$1,631,135                 | \$419,717,085       |
| Jun-16         | \$419,717,085          | (\$26,381,540)                     | \$6,603,058                 | \$399,938,603       |
| Sep-16         | \$399,938,603          | (\$36,893,297)                     | \$12,191,625                | \$375,236,931       |
| Dec-16         | \$375,236,931          | (\$16,095,723)                     | \$8,021,326                 | \$367,162,534       |
| Mar-17         | \$367,162,534          | (\$26,515,622)                     | \$12,883,529                | \$353,530,441       |
| Jun-17         | \$353,530,441          | (\$26,489,842)                     | \$5,533,760                 | \$332,574,360       |
| Sep-17         | \$332,574,360          | (\$26,197,063)                     | \$8,419,541                 | \$314,796,838       |
| Dec-17         | \$314,796,838          | (\$25,843,977)                     | \$9,214,416                 | \$298,167,277       |
| Mar-18         | \$298,167,277          | (\$25,673,057)                     | (\$709,162)                 | \$271,785,057       |
| Jun-18         | \$271,785,057          | (\$23,495,940)                     | \$2,668,486                 | \$250,957,604       |
| Sep-18         | \$250,957,604          | (\$27,227,771)                     | \$7,572,457                 | \$231,312,290       |
| Dec-18         | \$231,312,290          | (\$24,743,983)                     | (\$13,372,282)              | \$193,196,024       |
| Mar-19         | \$193,196,024          | (\$33,290,012)                     | \$11,059,732                | \$170,826,184       |
| Jun-19         | \$170,826,184          | (\$18,391,427)                     | \$3,651,995                 | \$156,086,751       |
| Sep-19         | \$156,086,751          | (\$25,879,043)                     | \$901,985                   | \$131,109,693       |
| Dec-19         | \$131,109,693          | (\$26,962,901)                     | \$1,520,339                 | \$105,667,131       |
|                |                        | (\$1,069,403,350)                  | \$247,316,042               |                     |

# FELRA and UFCW Pension Fund

Master Consulting Services Report as of December 31, 2019

## Performance Detail (Net of Fees) - Annualized

|                                          |               |                | Ending December 31, 2019 |            |       |       |       |        |           |                |
|------------------------------------------|---------------|----------------|--------------------------|------------|-------|-------|-------|--------|-----------|----------------|
|                                          | Market Value  | % of Portfolio | 2019 Q4                  | Fiscal YTD | 3 Yrs | 5 Yrs | 7 Yrs | 10 Yrs | Inception | Inception Date |
| Total Fund                               | \$105,667,131 | 100.0%         | 1.4%                     | 9.8%       | 6.1%  | 5.6%  | 6.7%  | 7.1%   | 5.9%      | Jan-97         |
| Total Investment Grade Bonds             | \$80,444,572  | 76.1%          | 0.7%                     | 4.1%       | 2.4%  | 2.1%  | 1.8%  | 3.6%   | 3.2%      | Jun-07         |
| Segall Bryant & Hamill                   | \$80,444,572  | 76.1%          | 0.7%                     | 4.1%       | 2.4%  | 2.1%  | 1.7%  | 3.1%   | 3.6%      | Jan-09         |
| Custom Benchmark Segall                  |               |                | 0.6%                     | 4.0%       | 2.3%  | 2.0%  | 1.6%  | 2.9%   | 3.2%      | Jan-09         |
| Total Global Tactical Asset Allocation   | \$13,841,901  | 13.1%          | 4.9%                     | 20.0%      | 7.6%  | 6.3%  | 5.9%  | --     | 5.9%      | Apr-10         |
| First Eagle Global Value                 | \$13,841,901  | 13.1%          | 4.9%                     | 20.0%      | 7.6%  | 6.4%  | --    | --     | 5.5%      | Sep-14         |
| 65% MSCI World Index/35% CitigroupWGBI   |               |                | 5.4%                     | 19.9%      | 9.7%  | 6.5%  | --    | --     | 5.6%      | Sep-14         |
| Total Cash Equivalents                   | \$9,477,868   | 9.0%           | 0.5%                     | 1.6%       | 1.2%  | 0.8%  | 0.6%  | 0.4%   | --        | Jul-06         |
| PNC STIF                                 | \$9,477,868   | 9.0%           | 0.5%                     | 1.6%       | 1.2%  | 0.8%  | 0.6%  | 0.5%   | 1.6%      | Jul-06         |
| Total Other                              | \$1,902,789   | 1.8%           |                          |            |       |       |       |        |           |                |
| EnTrust Capital Diversified Peru Class X | \$1,902,789   | 1.8%           |                          |            |       |       |       |        |           |                |

### Benchmark History

#### Segall Bryant & Hamill

|          |           |                                        |
|----------|-----------|----------------------------------------|
| 4/1/2018 | Present   | BBgBarc US Govt/Credit 1-3 Yr. TR 100% |
| 9/1/2013 | 3/31/2018 | BBgBarc US Govt/Credit Int TR 100%     |
| 1/1/2009 | 8/31/2013 | BBgBarc US Aggregate TR 100%           |

### Footnotes

- Montag & Caldwell was terminated on August 1, 2006 and funds were transferred to Capital Management Associates.
- Fountain was terminated and assets moved to Lazard High Yield on July 2, 2007.
- Ark was terminated and assets moved to Westwood on August 1, 2007.
- The net of fees returns in this report are estimated. Fees do not include: the investment consulting fee paid to IPS, investment manager incentive fees, custodians fees, or other administrative costs.
- NOF calculations began 3<sup>rd</sup> Quarter 2004 and cannot be calculated for prior time periods.
- Gottex Fund Management Holdings Ltd. values, flows, and returns are provided by Gottex and cannot be independently verified.
- Segall Bryant & Hamill hired with initial funding from Logan Circle Partners on November 14, 2008 in the amount of \$39,669,926.
- On December 16, 2016 Tremont Recovery amount of \$215,947 was transferred to the cash account. The Tremont Recovery payment is reflected as a gain in the Hedge Fund of Funds group.

- The following composite returns prior to 1<sup>st</sup> quarter 2010 do not include cash in the calculation of returns.
  - Total Fund Domestic Equity
  - Total Fund International Equity
  - Total Domestic Fixed Investment Grade
  - Total Fixed High Yield
  - Total Fund Real Estate
  - Total Fund Hedge Fund of Fund
  - Total Fund GTAA/Risk Parity
- Separately managed account returns are calculated by IPS using custodian data.
- Values, flows, and returns for all commingled funds, mutual funds, partnerships, and all other alternative assets are provided by the firm managing the assets and cannot be independently verified by IPS.
- Total asset class inception returns may not be available if the performance history begins prior to December 2007.

**Disclaimer:**

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## EPIC

April 30 - May 3, 2019

The following investment managers and providers attended and helped to defray the cost of IPS' annual conference EPIC. EPIC is an educational conference addressing various issues related to employee benefit plans. IPS does not give preferential treatment to investment managers or any other provider that pays to attend EPIC.

Aberdeen Standard Investments  
Amalgamated Bank of Chicago  
American Realty Advisors  
ASB Real Estate Investments  
Atlanta Capital Management  
BlackRock Financial Management  
BNY Mellon Asset Management (Mellon)  
Boyd Watterson Asset Management  
Brown Advisory  
Capital Institutional Services, Inc. (CAPIS)  
Chartwell Investment Partners  
Christenson Investment Partners  
Corbin Capital Partners  
Corry Capital Advisors  
Eaton Vance Management  
EnTrust Global  
First Eagle Investment Mgmt.  
Foundry Partners  
Fred Alger Management  
GAMCO Asset Management  
GCM Grosvenor  
Gerding Edlen

Glouston Capital Partners  
GoldenTree Asset Management  
Great Lakes Advisors  
Hamilton Lane Advisors  
HarbourVest Partners  
Hardman Johnston Global Advisors  
Intercontinental Real Estate Corp.  
Invesco Advisers, Inc.  
Janus Henderson Investors  
JP Morgan Asset Management  
Kearney Capital LLC  
Kelson Group  
Lazard Asset Management  
Loomis, Sayles & Company  
Lord Abbett & Co.  
LSV Asset Management  
MacKay Shields  
McMorgan & Company  
MEPT/Bentall Kennedy  
National Investment Services  
Neuberger Berman  
Nuveen

Patriot Financial Partners  
PENN Capital Management  
Piedmont Investment Advisors  
PNC Capital Advisors  
Post Advisory Group  
Quantitative Management Associates  
Quest Investment Management  
Rothschild Asset Management  
Ryan Labs Asset Management  
Segall Bryant & Hamill  
Sierra Investment Partners  
Smith Graham & Co.  
Ullico Investment Company  
U.S. Bank  
Victory Capital Management  
Washington Capital Management  
WEDGE Capital Management  
Wellington Management Company  
Westfield Capital Management  
William Blair & Company

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# Glossary of Investment Terminology

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|                         |                                                                                                                                                                                                                                                                                                                                                                                                   |
|-------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Total Return            | The annual return on an investment including appreciation, depreciation and income (interest, dividends, net operating income).                                                                                                                                                                                                                                                                   |
| Alpha                   | The excess return (positive or negative) generated by active portfolio management and security selection, relative to a benchmark.                                                                                                                                                                                                                                                                |
| Beta                    | A historical measure of an investment's volatility relative to the market. The beta of the market is 1.0 (as represented by a benchmark such as the S&P 500 Index). A beta of greater than 1.0 indicates an investment with greater volatility than the benchmark. A beta of less than 1.0 indicates less volatility than the benchmark.                                                          |
| Standard Deviation      | Standard deviation is a statistical measurement of the dispersion of a set of data from its mean. The more spread apart the data are, the greater the standard deviation.                                                                                                                                                                                                                         |
| Risk                    | For an investment portfolio, risk is typically defined as the volatility of the returns, as measured by calculating the standard deviation. The risk does not necessarily indicate the risk of loss, but does indicate the risk of inconsistent returns.                                                                                                                                          |
| Capture Ratio           | Calculates how well a manager performs in a rising or falling market as a percentage of a benchmark. In a rising market, a percentage of 100 or better is preferred, and indicates the manager exceeded the benchmark (upside capture ratio). In a falling market, a percentage of less than 100 is preferred, indicating that the manager lost less than the benchmark (downside capture ratio). |
| Correlation             | A statistical measure of how two asset classes perform in relation to each other. Asset classes with a correlation of 1.0 have perfect positive correlation (exactly the same). Assets with perfect negative correlation of -1.0 will perform equally but in opposite directions.                                                                                                                 |
| Efficient Frontier      | A series of portfolios with the maximum expected return for any level of risk, which is calculated based on assumptions of risk, return and correlation. These portfolios are shown graphically on a risk and return chart, and represent the most efficient tradeoff between risk and return.                                                                                                    |
| Market Cap              | The dollar value of a corporation, which is calculated by multiplying the share price and the number of outstanding shares.                                                                                                                                                                                                                                                                       |
| Large Cap               | Stocks which typically have a market capitalization of \$10 billion or higher.                                                                                                                                                                                                                                                                                                                    |
| Mid Cap                 | Stocks which typically have a market capitalization of \$2 to \$10 billion.                                                                                                                                                                                                                                                                                                                       |
| Small Cap               | Stocks which typically have a market capitalization of \$2 billion or less.                                                                                                                                                                                                                                                                                                                       |
| Geometric Calculation   | Geometric Calculations are used when determining an annualized investment return and tends to dampen the effect of very high or very low values. The result is a number that is smaller than (or equal to) the arithmetic average of the values.                                                                                                                                                  |
| Compound Annual Returns | Compound annual returns show the annual investment return, assuming the investment grew at a constant rate, and reflects the impact of the time in the calculation of an investment return.                                                                                                                                                                                                       |
| Return/Risk Ratio       | The return/risk ratio is the expected return of an investment divided by the expected standard deviation (risk). When comparing return/risk ratios a higher value is presumed to be better than a lower value                                                                                                                                                                                     |

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